

SMACNA

News

Volume 41 - Number 8 - August 2007

SMACNA 1943-2007

New SMACNA Officers Elected

At the recent SMACNA Board of Directors meeting, the following officers were elected to terms commencing Oct. 24, 2007: President Ronald J. Palmerick, AABCO Sheet Metal Co., Ridgewood, N.Y.; President-Elect John Ilten, Ilten's Inc., Cedar Rapids, Iowa; Secretary/Treasurer John Lindemulder, Amber Mechanical Contractors Inc., Alsip, Ill. and Immediate Past President Richard J. Cramer Sr., Dee Cramer Inc., Holly, Mich.

New to the executive committee is James Boone, of New England Sheet Metal Works, Fresno, Calif., who was elected vice president. Mr. Boone is currently a member of the Board of Directors, the Labor Committee, SMACNA College of Fellows, National Joint Adjustment Board, Associate Member Committee and the Convention Sponsorship Task Force.

Mr. Boone's past service to SMACNA includes a previous term on the board of directors and the executive committee. In addition, he was also a member of the Products and Programs Coordinating Committee, the Technical Resources Committee, the Labor Committee and a SFUA Article X Management Panelist.

A member of the Sheet Metal and A/C Contractors of Central California, Mr. Boone currently serves as the chapter president and chapter councilor. ▼



James Boone



U.L. Verification Program And SFUA Revisions—Key Board Meeting Issues

At the June SMACNA Board of Directors meeting, the Underwriters Laboratory Verification Program and proposed revisions to the Standard Form of Union Agreement were key items of discussion.

The Board approved moving forward with the implementation of a joint SMACNA-Testing Research Institute-U.L. Shop Fabrication Verification program subject to U.L.'s acceptance of specific language in the Quality Assurance Manual Section 4. Control of Human Resources. "The majority of personnel performing work affecting product quality shall be certified HVAC mechanics competent on the basis of appropriate education, training, skills and experience through a DOL Office of Apprenticeship approved program." The

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SMACNA's 2007 Safety Excellence Award Program Winners

The SMACNA Safety Excellence Award Program (SSEAP) is the annual program which allows SMACNA to track the safety history of the industry and recognize members for outstanding safety performance. We are proud to announce the 2007 SSEAP winners in the various man-hour categories, as well as the top three chapters with the highest level of survey participants. First place winners will receive their awards and be recognized at the SMACNA Convention in October. Second and third place winners will receive their awards by mail. New for 2007, all those in fourth place will receive a certificate of recognition. The 2007 award winners are:

Over 500,000 hours

University Mechanical and Engineering Contractors - Tempe, Ariz.
University Mechanical and Engineering Contractors - El Cajon, Calif.
McKenney's Inc. - Atlanta, Ga.

400,001-500,000 hours

Holiday - Parks Inc. - Seattle, Wash.
August Winter & Sons Inc. - Appleton, Wis.
Poynter Sheet Metal Inc. - Bloomington, Ind.

Continued on page 4

SMACNA's mission is to provide products, services and representation to enhance members' businesses, markets, and profitability.

Contractor Accountability Legislation Introduced In Congress

Responding to a long-standing call for greater accountability in federal contracting by SMACNA and its allies in the Mechanical Electrical Sheet Metal Alliance, Rep. Carolyn Maloney (D-N.Y.-14) has introduced H.R. 3033, The Contractors and Federal Spending Accountability Act of 2007.

The legislation is designed to improve federal agency awards and oversight of contracts and assistance as well as strengthen accountability of the federal government-wide suspension and debarment system.

Addressing the need to review the quality, contract and legal records of federal bidders H.R. 3033 would require the General Services Administration (GSA) to establish and maintain a database of information regarding integrity and performance of federal contractors for use by contracting officers, federal officials having authority to suspend or debar persons from federal contracts or assistance and federal officials awarding grants for construction, services and other forms of assistance.

The bill would require the database to reflect the most recent five-year period for the following information:

- Civil, criminal and administrative proceedings initiated by federal and state governments against federal contractors,
- All federal contracts and assistance that were terminated due to default,
- All federal suspensions and debarments in that period,
- All federal suspension and debarment show cause orders received by the person, and
- All administrative agreements signed within the period.

Should a person have a judgment or conviction for the same or similar offense more than once in a three-year period and the conviction constitutes cause for debarment, the firm would be presumed non-responsible for contracting purposes. The legislation also recommends the Office of Management and Budget (OMB) reform its debarment and suspension system and its rules to improve accountability across the board for federal contractors.

The bill awaits hearings in the House Committee on Oversight and Government Reform. SMACNA worked with Rep. Maloney during development of the bill provisions and has endorsed H.R. 3033 and will work to move it through the legislative process this Congress. ▼

SMACNA – NIBS buildingSMARTalliance

In July, close to 60 participants met at the National Institute of Building Sciences in Washington, some via teleconference, to hear industry leaders discuss what they expect from the buildingSMARTalliance.

The buildingSMARTalliance is a program of the National Institute of Building Sciences (NIBS) to protect, enhance and promote the use of buildingSMART concepts, policies and technology to achieve a historically new threshold of performance in the building industry, including design, construction and operation of buildings.

SMACNA is providing initial funding to the buildingSMARTalliance that will operate within the independent National Institute of Building Sciences (NIBS) for public/private expansion of the International Alliance for Interoperability whose Industry Foundation Classes have initiated open standards for national and international links through Building Information Models (BIMs).

Presentations included the use of software based on open standards which allow the exchange of information among multiple products, experiences of firms journeying into Building Information Modeling (BIM), survey data and analysis of the level of success and market penetration of BIM projects and various case studies on the level of capability of some of the smaller firms. ▼

2008 Partners In Progress Conference: Need A Dose Of Tough Love?

Does your labor/management partnership need a dose of tough love and some hard-nosed advice?

Contractors, chapter executives, SMWIA business agents and managers, and training leaders will get this and more at the 2008 Partners in Progress Conference, April 3-5 in Las Vegas. Please save the date. Anyone and everyone with any responsibility for the future of the union construction industry needs to be a part of this groundbreaking program.

Nationally recognized speaker, trainer and facilitator Mark Breslin will take center stage helping labor and management face their individual challenges and create practical solutions that work back home.

Returning to the Partners in Progress Conference with a new urgency and new message, Mr. Breslin's eye-opening presentations always get rave reviews from both labor and management.

He has trained thousands of union and management representatives on business development and market share recovery strategies in both the U.S. and Canada resulting in hundreds if not thousands of new contracts being signed and relationships being built. He works with nearly every major international union and dozens of employer associations throughout North America.

In addition to Mr. Breslin, practical hands-on learning will take place in regional groups where sharing information, pooling resources and creatively collaborating the right strategy for your marketplace and your business will occur.

Plan now for the 2008 Partners in Progress Conference, April 3-5, in Las Vegas at Caesars Palace. Together labor and management will face challenges and create solutions. ▼

President's Column



Richard J. Cramer

Watch Out! Not Your Typical Tools From SMACNA

Two new tools designed to enhance your business, markets, and profitability are now available from SMACNA. A "Webinar" (in-house seminar) that doesn't take your management team out of the office and a new manual that identifies potential HVAC market scope expansion opportunities are the latest offerings.

SMACNA's new Webinar, "Creating Kick-off Meetings with Impact," brings the highly respected and engaging speaker, Kevin Dougherty, directly into your office for one information-packed hour. Your people can even ask Kevin questions live via e-mail. He'll answer your questions during the program. Mark your calendar for Sept. 11, at 11 a.m. Eastern time, in your conference room or computer desktop, wherever is convenient. To register, visit www.smacna.org or e-mail Bridgette Bienacker at bbienacker@smacna.org. (See related article on page 5.)

SMACNA's new "HVAC Bid Specification Reference Manual" deserves close inspection by every HVAC contractor member. A link is located on SMACNA's homepage www.smacna.org.

This comprehensive manual is intended to assist the HVAC contractor in bidding the entire HVAC system scope. The HVAC contractor can use the manual to identify administrative and technical requirements that could impact the cost of performing work.

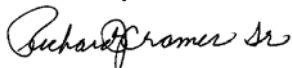
Based on the 2004 edition of the MasterFormat™, this manual focuses on three divisions that have a direct impact on HVAC system bidding and installation:

- Division 00: Procurement & Contracting Requirements
- Division 01: General Requirements
- Division 23: Heating, Ventilating, & Air Conditioning

There's also a section that identifies potential scope expansion opportunities for the HVAC contractor beyond Division 23. This section lists a number of specification sections outside of Division 23 that are either directly related to the HVAC system installation or the HVAC contractor's metal fabrication capabilities.

I urge you to add these two new Members Only tools to your arsenal from SMACNA. The Webinar costs only \$50 and the download of the "HVAC Bid Specification Reference Manual" is free. You may purchase the bid spec guide on CD-ROM for just \$25. Quite a bargain if you ask me.

Sincerely,



Richard J. Cramer
SMACNA President

U.L. Verification Program And SFUA Revisions—Key Board Meeting Issues

Continued from page 1

Board, by consensus, agreed not to move forward with the U.L. Field Installation Verification Program.

The Board accepted proposed language for inclusion in the Standard Form of Union Agreement which will encourage local parties to reopen agreements to comply with the Pension Protection Act. Complete information was sent to members in a SMACNA Membership Update and Chaptergram.

The Board accepted the Council of Chapter Representatives' recommendation that a technical bulletin be prepared to further define "grease duct leakage test via light test or equivalent" as referenced in the International Mechanical Code 2006. SMACNA will propose a code change to the IMC to remove the "or equivalent" testing requirement as it is ambiguous and leads to non-uniform enforcement. Upon final completion of the 2007 code supplement process the Technical Resources Department will issue a bulletin explaining the impact of the changes on the sheet metal industry.

In the strategic study and debate portion of the meeting, the Board reviewed SMACNA's core values and long-term goals. In addition, the New Horizons Foundation Study "A Comparison of Operation Cost Factors: Union Versus Nonunion HVAC and Sheet Metal Contractors" was presented and discussed.

New Projects Approved

A Project Management Program Task Force will develop a national program exclusively for SMACNA members on building and improving project management skills. The program will focus on topics identified in the "Alliance Project Management Manual."

An Effective Presentations Task Force will create a national program to assist SMACNA members in making more effective business and bid presentations.

An Architectural PowerPoint Presentation Task Force will develop presentation outlines covering finishes, custom wall panels and shop capability. SMACNA chapters and/or members will be able to deliver these ready-made presentations locally to clients and other organizations such as American Institute of Architects chapters.

The Technical Resources Committee will conduct architectural edge metal testing of fascia and coping details from the SMACNA "Architectural Sheet Metal Manual" to ensure compliance with the 2006 International Building Code edge metal securement requirements.

SMACNA will provide initial funding to the buildingSMART Alliance that will operate within the independent National Institute of Building Sciences (NIBS) for public/private expansion of the International Alliance for Interoperability whose Industry Foundation Classes have initiated open standards for national and international links through Building Information Models (BIMs).

The safety "Job Site Reporting Form and Checklist" will be updated and become more user-friendly providing the ability to quickly and efficiently assess the main points of a safety and health program on a weekly basis. ▼

Do You Have All Of The Latest Safety Products From SMACNA?

SMACNA has produced many safety and health products in the past years including manuals on important topics such as Fall Protection, Respiratory Protection, Environmental Risk Management, Scaffold Compliance and Hazard Communication Toolbox Talks. All current SMACNA safety and health manuals are available in PDF format for free download from the Members Only safety Web page of the SMACNA Web site at www.smacna.org/safety.

Other SMACNA products currently available at no cost to members include an online OSHA Recordkeeping Course, Service and Construction Vehicle Safety tip cards, Heat Stress tip cards and a Personal Protective Equipment information pamphlet.

SMOHIT, the Sheet Metal and Occupational Health Institute Trust, recently produced three new programs which are available to SMACNA members. More facilities and jobsites are requiring specific OSHA training in order to work on the site. The OSHA 30-hour course DVD provides training on industry-specific topics needed in these situations. The Respirator Safety Program CD provides four hours of information on the types, selection, inspection, testing and care of respirators. The Hoisting and Rigging Training Program (CD and instructor's guide) addresses safety issues related to load calculation, risk management, and types of equipment.

To order any of these SMACNA and/or SMOHIT safety and health products, contact Mike McCullion, director of safety and health, at (703) 995-4027 or mmccullion@smacna.org. ▼

NJAB Update

The NJAB resolved one Article X, Section 8 case and deadlocked one Article X, Section 4 case at its June meeting in Indianapolis, Ind.. The remaining 2007 NJAB meeting will be held Sept. 11-12, 2007 in Denver, Colo. The cutoff date for submissions is, Aug. 21, 2007. Submissions mailed between Aug. 17-21 must be sent via overnight mail service to the street address listed below.

NJAB Address:
P.O. Box 220956
Chantilly VA 20153-0956

Street Address:
4201 Lafayette Center Drive
Chantilly, VA 20151-1209

SMACNA's 2007 Safety Excellence Award Program Winners

Continued from page 1

300,001-400,000 hour

Airco Mechanical Inc. - Sacramento, Calif.
Metro Mechanical Inc. - Phoenix, Ariz.
Miller Bonded Inc. - Albuquerque, N.M.

200,001-300,000 hours

Technical Building Services Inc. - Ballston Spa, N.Y.
BHW Sheet Metal Company - Jonesboro, Ga.
California Sheet Metal - Santee, Calif.

100,001-200,000 hours

Smith-Boughan Mechanical Services - Lima, Ohio
S.P. McCarl & Company - Altoona, Pa.
Weiss Sheet Metal Company - Gardena, Calif.

50,001-100,000 hours

Neudorfer Engineers - Seattle, Wash.
Pyramid Sheet Metal - Philadelphia, Pa.
Environmental Heating and Air Conditioning Inc. - Oxnard, Calif.

25,001-50,000 hours

Cambridge Sheet Metal Inc. - Whippany, N.J.
G.S.M. Sheet Metal Inc. - Anaheim, Calif.
Tinmaster Inc. - Kansas City, Mo.

1-25,000 hours

Capital Sheet Metal - Sacramento, Calif.
james e. roth inc. - Cranberry Twp, Pa.
Mendenhall Mfg. Inc. - McClellan, Calif.

Chapter Participation Awards

SMCA of Philadelphia and Vicinity
SMACNA - Sacramento Valley Chapter
New Mexico Sheet Metal Contractors Association

The results for the 2007 SSEAP represent nearly 58 million man-hours worked in the 2006 calendar year, a great improvement from last year. Two hundred and forty five members participated in the 2007 survey with more than 25 percent responding online through the SMACNA Web site, another improvement to the program.

Of particular note, 75 member companies reported "zero injury incidents." These 75 companies will receive recognition awards in the mail. The detailed safety statistics (Safety Profile 2007) will be available on the SMACNA Web site www.smacna.org on the Members Only, safety Web page.

SMACNA congratulates all award winners on having an excellent year. We also thank all of our members who participated in the program and invite all SMACNA members to continue to strive toward a goal of improved safety performance.

For questions about the SMACNA Safety Excellence Award Program, please contact Mike McCullion, director of safety and health, at (703) 995-4027 or at mmccullion@smacna.org. ▼

Reap The Benefits Of Advertising With The Expertise Logos



One of the projects of the SMWIA/SMACNA Best Practices Market Expansion Task Force is a selective advertising campaign featuring the Expertise logos.

The Task Force has invested considerable resources advertising in publications that individual contractors likely could not afford. So put the expertise on your company's letterhead and advertising materials and reap the benefits and recognition this industry campaign can generate.

The ads emphasize why it pays to hire union contractors and their skilled workforce. The publications that the advertisements have appeared in this year include Building Operating Management, Architectural Record, BOMA, Constructor and SNIPS magazines.

The ad campaign is working because the number of "find a contractor" hits on the HVAC expertise Web site nearly doubled in 2006.

To reap the benefits of this branding and advertising effort, contractors are encouraged to display the Expertise logos on their proposals, estimates, invoices, Web sites, business cards, truck side panels and ads. They are one way to tell your customers that you employ highly skilled technicians with hands-on expertise.

Logos for HVAC, industrial and architectural markets are available for contractors, chapters, locals and JATCs to use in marketing the unionized sector of the sheet metal industry. Here's how you get them.

1. Go to www.pinp.org.
2. Click on the licensing information link on the lower right side of the Partners in Progress homepage.
3. Complete and fax, mail or e-mail the authorization form to Heather Frank at hfrank@smacna.org or (703) 803-3704.
4. Once accepted, you will be notified and a copy of the signed form will be sent to you.

Meet The Board: James Rosier

James Rosier, of Equal Air Balance Company Inc., Orange, Calif., was elected to a four-year term on the SMACNA Board of Directors, effective Oct. 11, 2006.

"By serving on the SMACNA Board, I'd like to do my share to help position our members as the true experts of the industry," Mr. Rosier said.

Mr. Rosier has served as on the HVAC Contractors Council Steering Committee, the NEMI/NEMIC International Certification Board and the Sound and Vibration Task Force. In addition, he has been a member of the Congressional Insiders Club since 1995.

Mr. Rosier is a member of the Orange Empire Chapter of SMACNA where he currently is a member of the board of directors and chairman of the labor committee. In addition, he has served as chapter president, vice president and secretary/treasurer as well as a member on the labor management cooperation trust, legislative committee, events committee and budget committee. ▼



James Rosier

New Webinar Program: Creating Project Kick-Off Meetings With Impact

SMACNA is introducing a new program to help project managers, estimators, and operation managers create new project kick-off meetings with impact. The program will be held on Sept. 11, 2007 from 11:00 a.m. to noon Eastern Standard Time at your computer or conference room. There is a \$50 registration fee per company.

Participants will learn the importance of preplanning and being prepared, 47 items you and your production team need before the job commences, who should attend the kick-off meeting and why, how to insure that everyone in the kick-off meeting is prepared, how to use kick-off meetings to hold the field and estimating teams accountable and how to get the production team buy-in. This program is designed to help you and your production team beat the estimate.

The program will be led by Kevin Dougherty, of Proof Management Consultants. Over the past ten years, Kevin has been speaking to SMACNA members on a variety of topics, such as Customer Service for Field Employees, Field Based Project Management and Front Line Project Profitability. Mr. Dougherty has made presentations at SMACNA's annual convention, Business Management University Program, Chapter Education Program, and Supervisor Training Programs

For more information or to register visit the SMACNA Web site at www.smacna.org/members/pdf/KickOff_Meeting_Webcast_promotion.pdf or contact Bridgette Bienacker, director business management and membership, at (703) 803-2987 or bbienacker@smacna.org. ▼

Holiday Observed

The SMACNA National offices will be closed on Monday, Sept. 3 in observance of Labor Day. ▼

Convention Session

Learn How Lean Thinking Can Help Maximize Productivity

Learn how the lean principles that led manufacturing industries to higher profitability and lower costs are easily applicable to the sheet metal and HVAC industry. Plan now to attend "Lean Applied to Construction – It Works!" (A New Horizons Foundation project) during SMACNA's annual convention, Oct. 21 to 25, in Las Vegas.



Dennis Sowards

This research project examined "Lean Thinking" and analyzed how working "lean" has made other non-construction industries more successful. Examples are shared where "lean thinking" has been applied in construction with great success.

Mr. Sowards will show how applying "lean thinking" can help reduce waste in the office, yard, fabrication area, HVAC service and in the field. Working lean will help you maximize company resources, create safer work environments, reduce losses from accidents, and maximize productivity.

With over 10 years experience in mechanical contracting and 30 years in helping companies improve the quality of how they manage, Dennis Sowards stands for continuous improvement. Prior to starting his own consulting firm, he was the manager of continuous improvement and communications at Kinetics. He has led several successful projects that applied lean thinking techniques to construction.

For more information on the annual convention, visit www.smacna.org or contact Mary Lou Taylor, director of meetings and convention at (703) 803-2998 or mtaylor@smacna.org. ▼

Convention Early Bird Deadline Aug. 31 – Register Now!

Don't miss out on the \$200 early-bird savings for SMACNA's annual convention. Register by Aug. 31 to take advantage of this discount. Room registration deadline is Sept. 14. With an outstanding array of educational programs and market sector forums, you do not want to miss this event! Hurry and make your reservation today. Visit www.smacna.org for convention details and to register online.

Airlines

SMACNA has arranged special discounts for your air transportation through our official carrier: United Airlines. You may fly into McCarran International Airport, Las Vegas. To take advantage of this special offer, contact:

United Airlines
1-800-521-4041
Refer to File No. 560HW

Be sure to inquire about the special discount when calling the airline. These fares are offered only through the meeting network. Seats are limited. If you do not have the service of a travel agent, you may contact SMACNA's agent, MacNair Travel. MacNair has dedicated a line just for SMACNA at 1-703-650-5336 or toll free at 1-877-244-8735, Monday through Friday, 8:30 a.m. to 7:00 p.m. EDT.

Rental cars

SMACNA has discounted rates as follows:

Hertz
U.S. Call 1-800 654-2240
Within Canada 1-800-263-0600
Refer to Meeting CV 010M0015
Online reservation: www.hertz.com

Avis
1-800-331-1600
Refer to AWD No. T690099
Online reservation www.avis.com

Support A Worthy Cause Purchase College Of Fellows Raffle Tickets

The College of Fellows raffle aims to raise money for the College of Fellows scholarship program. Tickets remain available for purchase and possible resale. For as little as a \$50 investment you could win \$5,000, \$3,000 or \$1,000 and also support a worthy cause at the same time.

Tickets are \$50 each or three for \$120, five for \$200, or 10 for \$400. The winning drawings will be held at the SMACNA Convention in Las Vegas, on Wednesday, Oct. 24 following the SMACNA Annual Business Meeting. Total tickets available will be limited to 1,000.

All proceeds will benefit the College of Fellows Scholarship Program. To date, the scholarship program has aided more than 50 students in achieving their higher education goals. To purchase tickets contact either Beth Coyner at (703) 995-4026, bcoyner@smacna.org or Bob Roach at (703) 803-2893, broach@smacna.org. ▼

SMACNA Welcomes Two New Associate/Patron Members

SMACNA is proud to welcome Technical Sales International as a new Contributing Associate Member and the International Training Institute (ITI), NEMI and SMOHIT as a Sustaining Patron.

SMACNA's new Associate Member Program provides eligible industry suppliers increased marketing, promotional and networking opportunities within SMACNA.

This new dynamic year-round Associate Member Program combines the best of SMACNA's former Associate Membership, Sponsorship, and Product Show Exhibitor Programs. The end result is a higher SMACNA profile and increased visibility of industry suppliers and liaisons, who participate in the program.

There are three levels of membership with corresponding benefits – Affiliate Associate Member-\$25,000; Sustaining Associate Member-\$15,000; Contributing Associate Member-\$7,500. Each classification has its own membership fee and benefits package.

SMACNA members and industry organizations can also reap the same benefits of SMACNA's Associate Member Program through SMACNA's Patron Program. The new Patron Program is structured to mirror the different associate member classifications or levels – Affiliate, Sustaining and Contributing. Simply select the level that will deliver the one-on-one marketing opportunities your firm requires.

For more information, contact J. Robert Roach, SMACNA executive director of operations at (703) 803-2980, or by e-mail at broach@smacna.org. ▼

2007 SMACNA

Product Show Exhibitors

- ▼ Air Handling Systems Nomaco K-Flex
 - C.L. Ward & Family Inc.
 - ▼ Commercial Products Group
 - Ductmate Industries Inc.
 - ◆ Duro Dyne Corporation
 - ▼ East Coast CAD/CAM
 - Genie Industries
 - ▼ Gripnail Fastening Systems
 - ▼ Hardcast
 - ▼ Iowa Precision Industries
 - ITI/NEMI/SMOHIT
 - ◆ McQuay International
 - ◆ QuickPen International
 - ▼ Quote Software Inc.
 - ▼ Ruskin Air & Sound Control
 - SeaBright Insurance Company
 - Sheet Metal Connectors Inc.
 - ▼ Shop Data Systems
 - Spinfinity
 - ▼ The Lockformer Company
 - ◆ Trane
 - Van-Packer Co. Inc.
 - Venture Tape
 - ◆ Vicon Machinery
- ▼ Contributing Associate Member
 ◆ Sustaining Associate Member
 ■ Sustaining Patron Member

Sustaining Associate Members

Sustaining Patron Member

Contributing Associate Members

Pledge Your Support

As A 2007 Breakfast Sponsor

SMACNA thanks all breakfast sponsors for their generous support of the Product Show breakfast. Additional sponsors are still needed for the breakfast on Tuesday, Oct. 22 during SMACNA's annual convention in Las Vegas.

Sponsorship amounts for the Product Show breakfast range from \$500 to \$2,000. For your sponsorship, you will receive our thanks and gratitude, plus public recognition of your sponsorship throughout the convention in SMACNews and on our Web site.

To pledge your support, please contact Bob Roach, executive director of operations, at broach@smacna.org or (703) 803-2983. ▼

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www.smacna.org

August 2007

Recent Electronic Mailings

SMACNA alerted members to a variety of events and services through e-mail. If you would like any of these items in hard copy, please contact Bob Roach at (703) 803-2980 or broach@smacna.org.

Membership Update

- August 1 (Issue 18) – New Webinar Program: Creating Kick-off Meetings with Impact
- July 26 (Issue 17) – SMACNA Board Ratification of SFUA Language Relating to NPF; 2007 Safety Award Winners Announced
- July 20 (Issue 16) – SMACNA Associate Member Program; SMACNA and SMOHIT Safety Products Available
- July 11 (Issue 15) – New Webinar Program: Creating Kick-Off Meetings with Impact; Haven't Registered For the SMACNA Convention, Oct. 21-25?; The New "HVAC Bid Specification Reference Manual;" Electronic Collective Bargaining Agreements Are Available on SMACNA's Web site

Chaptergram

- July 25 (Issue 21) – SMACNA Board Ramification of SFUA Language; SMACNA Safety Survey Results; SMACNA and SMOHIT Safety Products Available
- July 12 (Issue 12) – The New "HVAC Bid Specification Reference Manual"; New Webinar Program: Creating Kick-Off Meetings with Impact; Electronic Collective Bargaining Agreements Are Available on SMACNA's Web site.

To receive SMACNA electronic bulletins via e-mail contact Jose Arias at jarias@smacna.org. ▼

Reminders

September 2007

- NJAB Meeting – Sept. 11-12, Denver, Colo.

December 2007

- Council Meeting – Dec. 2-4, Key West, Fla.

January 2008

- Business Management Graduate II Program – Financial Boot Camp – Jan. 28-30, Tempe, Ariz.

February 2008

- Collective Bargaining Orientation – Feb. 12, Dallas, Texas
- Business Management University Program – Feb. 25-28, Tempe, Ariz.

April 2008

- Partners in Progress Conference – April 3-5, Las Vegas
- College of Fellows Meeting – April 25-26, Phoenix, Ariz.

May 2008

- Legislative Conference – May 12-14, Renaissance Hotel, Washington, D.C.

Future Conventions

- Oct. 21-25, 2007 – Mandalay Bay Hotel, Las Vegas
- Oct. 19-22, 2008 – Grand Wailea Hotel, Maui, Hawaii
- Oct. 11-15, 2009 – Palm Desert, California
- Oct. 17-21, 2010 – Phoenix, Arizona