

SMAC

News

Volume 41 - Number 2 - February 2007

SMACNA 1943-2007

LMCF's 2006 Activities Focused On Internal Communication

Enhancing internal communications to members of SMACNA and the Sheet Metal Workers' International Association about national cooperative efforts and market expansion opportunities was the focal point of activities conducted by the Sheet Metal Industry Labor Management Cooperation Fund (LMCF).

The fund's 2006 activities recently were outlined in a report to the leadership of SMACNA, SMWIA and directors and trustees of the National Energy Management Institute, the International Training Institute and the Sheet Metal Occupational Health Institute Trust.

The fund supported the publication of Partners in Progress magazine to communicate SMACNA and SMWIA's joint efforts toward market expansion and to communicate the resources available through NEMI, SMOHIT and ITI to SMACNA and SMWIA members.

The Partners in Progress magazine is published four times a year and since its inception 2,320,000 copies of the magazine have been distributed.

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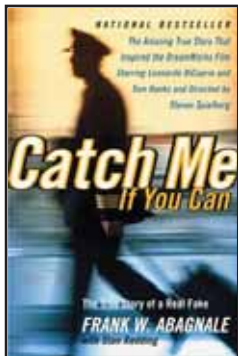
Mark Your Calendar For The 2007 Legislative Conference

The 2007 Campaign for Quality Construction (CQC) legislative conference will be held Tuesday through Thursday, May 1-3, at the Grand Hyatt Hotel in Washington, D.C.

In recent years some issues have been a tough sell on Capitol Hill. Now in the 110th Congress with new Democratic majorities, we have a receptive audience for advocating public policy that will benefit union contractors in the marketplace. Union employers have a positive impact on the American economy and on our nation's success and the 2007 conference will be focusing on issues that will bring fairness to the marketplace.

Rep. Stephanie Tubbs-Jones (D-11-Ohio) who serves on the House Ways & Means committee will participate in the panel dis-

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Catch Frank Abagnale At SMACNA's 64th Annual Convention "If You Can"

Join your fellow contractors at SMACNA's 64th annual convention, Oct. 21 to 24, in Las Vegas. This year's convention will feature an agenda filled with dynamic speakers, as well as a great line-up of educational and workshop sessions, product show exhibitors and Market Sector Forums.

Frank Abagnale, one of the world's most respected authorities on the subjects of forgery, embezzlement and secure documents,

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ASHRAE Research Receives SMACNA Support

SMACNA President Richard J. Cramer Sr. (right) presents ASHRAE President Terry Townsend a check for \$10,000 to support ASHRAE's research project "1299-TRP Energy Implications of In-Duct Filtration in Residential and Light Commercial Applications."



SMACNA's mission is to provide products, services and representation to enhance members' businesses, markets, and profitability.

SMACNA Board Focuses On Pension Act Follow Up, New Projects

At its January meeting, the SMACNA Board of Directors approved a 2007 expense budget of \$9,417,553.

Pension Protection Act

Legal counsel provided the Board with an historical perspective on the development of multiemployer defined benefit plans as well as a synopsis of The Pension Protection Act of 2006 and the requirements it imposes on collectively bargained multiemployer pension plans. A question and answer paper on the collective bargaining implications of the Pension Protection Act will be sent to the SMACNA membership.

Live Up To The Promise DVD

The Board reviewed the Live Up To The Promise DVD that addresses sheet metal workers' productivity and personal conduct and discussed possible next steps to continue to communicate this message.

New Associate Member Program

The Board approved a new SMACNA Associate Member Program (see article on page 5.) to provide eligible industry suppliers increased marketing and promotional opportunities within SMACNA. This new Associate Member Program combines the best of SMACNA's former Associate Membership, Sponsorship, and Product Show Exhibitor programs.

There are three levels of benefits – Affiliate Associate Member-\$25,000; Sustaining Associate Member-\$15,000; and Contributing Associate Member-\$7,500. Each classification has its own membership fee and benefit package.

Future Convention Locations

The 2009 SMACNA annual convention will be at the Desert Springs

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LMCF's 2006 Activities Focused On Internal Communication

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The LMCF also funded the Partnership Communicator Newsletter, which contains a broad range of public relations resources that can be modified to meet local needs. The Partnership Communicator Newsletter is currently being published four times a year and can be accessed at www.pinp.org/newsletters/.

Additionally, the LMCF produced a "Live Up To The Promise" sheet metal DVD, in which Michael Sullivan, general president of the SMWIA addresses the importance of on-the-job performance and personal conduct. Immediate Past SMACNA President Keith Wilson addresses how contractors are depending upon their union workforce to make certain everything in the shop and on the jobsite is safe, productive and the highest quality.

The DVD was mailed to 10,156 signatory contractors, SMACNA chapters, SMWIA business managers, agents, international representatives, organizers, and local JATCs. Additional copies of the DVD can be ordered on the Partners in Progress Web site www.pinp.org/forms/index.cfm?fuseaction=laborDVD.

The fund also released a Part I of Meeting the Workforce Needs of the Unionized Sheet Metal Industry study. The first portion of the study conducted by Dr. William Maloney of the University of Kentucky contains 71 recommendations, which are aimed at changing the way sheet metal workforce recruitment is conducted by contractors, JATCs, and local unions. A copy of the study is available online at www.pinp.org/files/lmcc/Sheet_Metal_Study_Final.pdf.

The LMCF continued to promote HVAC customer awareness through its Expertise branding program. As part of this effort, print advertisements were strategically placed in sheet metal industry publications. The fund continued to support the SMACNA and SMWIA partnership Web site which serves as a comprehensive source of HVAC and sheet metal information available to industry stakeholders. Interested readers should visit the Web site at www.sheetmetallpartners.org.

In 2007, the fund will continue its support of the Market Expansion Program by focusing on expanding communications with the users of the industry's construction services. ▼

Last Call! Sign Up Now For The Interest Based Bargaining (Mutual Gains) Workshop

SMACNA along with the Sheet Metal Workers' International Association (SMWIA) is pleased to offer a two-day "Better Bargaining" Session on March 1 - 2, 2007 in Orlando, Fla., at the Disney Boardwalk Inn. Chapters and local unions should take advantage of this valuable session which focuses on interest-based bargaining methods toward conflict resolution.

This course is recommended for those who are new to bargaining as well as those who previously were students of Bernie Flaherty. Led by Bernie's colleague, Mike Gaffney, Better Bargaining will concentrate on the practical nuts and bolts of interest-based bargaining toward conflict resolution.

Dealing with difficult bargainers will also be addressed. It should be noted that this will be the last time Mutual Gains Bargaining will be offered free of charge to registrants. Future seminars will require a registration fee. For more information visit the SMACNA Web site at www.smacna.org/pdf/labor/bargaining_workshop.doc. ▼

President's Column



Richard J. Cramer Sr.

Sustainability – A Priority For SMACNA And ASHRAE

The following are remarks SMACNA President Richard J. Cramer Sr., delivered to the American Society of Heating, Refrigeration and Air-Conditioning Engineers Board of Directors at their Winter Meeting, Jan. 28, 2007.

As standards-setting organizations, SMACNA and ASHRAE have a long history of working together. There is considerable overlap between our two groups, as some SMACNA Contractors and their employees also are members of ASHRAE. In fact, a prominent SMACNA Contractor, Damon Gowan, has served as president of ASHRAE. As current SMACNA president I personally feel that our relationship is one of the most important ones we have.

Over the years, SMACNA and ASHRAE have strived to deliver quality products. Both organizations have proven track records of working well together as partners. These high standards have translated directly to the delivery of quality products and services that have increased accuracy and efficiency within the HVAC industry.

Both ASHRAE and SMACNA members and their staff have participated side-by-side on your technical committees such as seismic restraint, duct design, industrial ventilation, to name only a few. Together we are focused on bringing a superior product to market. As a result both of our organizations have well-respected, coordinated libraries of technical manuals and standards.

As the design and construction communities move toward sustainable futures it is important that SMACNA and ASHRAE lead the efforts in this arena. I am pleased that currently our organizations are jointly working on this important endeavor. SMACNA is providing engineering expertise as voting members of 189P, Standard for the Design of Sustainable Buildings Except for Low-Rise Residential Buildings and is serving on the Steering Committee for the Advanced Indoor Air Quality Design Guide for Non-Residential Buildings.

SMACNA's own technical library also addresses sustainability issues. SMACNA's "IAQ Guidelines For Occupied Buildings Under Construction" manual is a sustainable document as it shows how to properly protect the indoor environment from harmful concentrations of contaminants which could reduce the life-cycle of the installed product as well as cause adverse effects on health, welfare and productivity. This publication has been recognized for successful implementation requirements under the U.S. Green Building Council/LEED certification program.

In addition, SMACNA has charged its "Bidding Green Task Force" to identify and develop resources to assist our contractors in becoming more knowledgeable about green building requirements for HVAC systems work. The task force is also developing a paper on the cost of doing "green" business that will help members in their efforts to procure this work, perform in a professional manner and help assure that it is profitable. Our efforts will focus on many of the soft dollar costs involved in bidding and managing green projects.

Over the years, both SMACNA and ASHRAE have embraced the benefits of alternative educational delivery methods such as e-learning. In the past SMACNA has partnered with Drexel University in developing online project management programs for its membership. We look forward to continuing our dialogue with ASHRAE and exploring e-learning opportunities with a goal of developing services that will benefit our respective members.

SMACNA and its contractors have always stood firm believing that delivering a quality product is our first priority. I know you and your members hold these same values. With quality and efficiency as our mutual goals, we look forward to increasing our partnering efforts with ASHRAE in the coming year. ▼

ASHRAE Research Receives SMACNA Support

SMACNA technical staff and members are active participants on the following ASHRAE committees and task forces:

- SPC 180P Standard Practice for Inspection & Maintenance of HVAC Systems
- SPC 189 ASHRAE/USGNC/IESNA Standard for the Design of High-Performance Green Buildings except Low-Rise Residential Buildings
- SPC 126 MOT HVAC Air Ducts
- SSPC 62.1 Ventilation and Acceptable IAQ in Commercial, Institutional and High-Rise Residential Buildings

Additionally, SMACNA staff sit on these ASHRAE technical committees:

- TC 2.7 Seismic and Wind Restraint Design
- TC 5.2 Duct Design
- TC 5.6 Control of Fire & Smoke
- TC 5.8 Industrial Ventilation Systems
- TC 5.10 Kitchen Ventilation
- TC 7.7 Testing & Balancing
- TC 7.9 Building Commissioning

Contractor in the News

Wisconsin Contractor Achieves Three Million Safe Hours Milestone

Tweet/Garot Mechanical of Green Bay, Wis., recently achieved their greatest safety milestone, by working three million safe hours without a lost-time accident.

Tweet/Garot Mechanical is one of Northeast Wisconsin's largest mechanical contractors. ▼

Mark Your Calendar For The 2007 Legislative Conference

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Rep. Stephanie Tubbs-Jones



Pat Buchanan

cussion regarding the recently enacted 3 percent withholding provision for all government contracts at the local, state and federal level. This provision (Section 511) was inserted into The Tax Increase Prevention Act (109-222) as a way to capture taxes from contractors who do not fulfill their federal tax obligations. SMACNA is working with the Congress and a construction coalition to repeal Section 511. In addition to repeal, The Campaign for Quality Construction conference will focus on ways that the federal government can stop the abuse without penalizing good contractors.

Pat Buchanan, political analyst, regular contributor to MSNBC and former presidential candidate, will be a guest speaker at the conference. Mr. Buchanan will discuss his views on immigration reform and the global economy and will also offer his assessment on the challenges faced by the new Democratic majorities in the Senate and House.

The Campaign for Quality Construction legislative conference is sponsored by SMACNA and its Alliance legislative partners, National Electrical Contractors Association (NECA), Mechanical Contractors Association of America (MCAA), along with the Finishing Contractors Association (FCA) The Association of Union Constructors (TAUC), and The International Council of Employers of Bricklayers and Allied Crafts (ICEBAC)

SMAC PAC is planning a special event at Lucky Strike Bowling for its CI Club members. It's not your father's bowling alley. Political Pacesetters will be able to talk with the featured speaker, Pat Buchanan and get an autographed copy of his new book.

For more information on this event, contact the Capitol Hill office at (202) 547-8202. ▼

HVAC Duct Systems Inspection Guide Available

The newly revised third edition of the "HVAC Duct Systems Inspection Guide" is now available.

It reviews materials and reinforcement of duct systems, as well as assembly and supports of ducts. In addition, it contains guidelines for the inspection of commercial HVAC duct systems for compliance with SMACNA/ANSI "HVAC Duct Construction Standards-Metal and Flexible," third edition, and "Fibrous Glass Duct Construction Standards," seventh edition.

It also reviews materials and reinforcement of duct systems, as well as assembly and supports of ducts. The "Fire, Smoke and Radiation Damper Guide," fifth edition, also summarizes installation details. Checklists are included for ductwork and fire dampers. This publication can serve as a valuable study guide for the "HVAC Duct Construction Standards" manual and for learning general inspection procedures.

SMACNA members may elect to receive a free copy of this publication. Gratis notifications were mailed in January. Members may purchase the 158-page "HVAC Duct Systems Inspection Guide," (third edition, 2006) at the special member price of \$23 for the book, \$28 for the CD-ROM, \$37 for the CD/book combo and \$23 for the PDF download.

Architects and engineers may purchase the new publication at the discounted price of \$98 for the book, \$118 for the CD-ROM, \$157 for the CD/book combo and \$98 for the PDF download.

Nonmember prices are \$140 for the book, \$168 for the CD-ROM, \$224 for the CD/book combo and \$140 for the PDF download.

To order, call SMACNA's Publications Department at (703) 803-2989 or visit www.smacna.org/bookstore. ▼

Partners in Progress 2008 Dates Announced

The SMWIA/SMACNA 2008 conference will be held April 3-5, 2008 at Caesar's Palace in Las Vegas. Following on the heels of the very successful 2006 conference, the 2008 conference will retain the same format.

Thursday, April 3, 2008

Concurrent Market Expansion, Business Management and Breakout Sessions – All Day

- P.M. – Conference Opening Ceremony & ITI Awards Reception and Dinner

Friday, April 4, 2008

Traditional Partnership Conference Featuring Labor-Management Programs to enhance Market Opportunities

- Morning – General Session
- Afternoon – Education & Regional Breakout Sessions

Saturday, April 5, 2008

Partnership Conference Continues

- Morning – General Session
- Conference tentatively concludes at 1:00 p.m.

As in past years, the conference will be held in conjunction with the International Training Institute's Apprenticeship Contest.

Mark your calendar!

SMACNA Board Focuses On Pension Act Follow Up, New Projects

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Marriott in Palm Desert, Calif. The 2010 convention is scheduled for the Desert Ridge Resort and Spa in Phoenix, Ariz.

2007 New SMACNA Projects List

The following new projects are among those approved at the January board meeting:

Labor Department

- Local Partnership Conference
- Advanced Mutual Gains Bargaining Seminar
- SMWIA-SMACNA DVD Follow-up Task Force

Business Management

- Webinar Presentations
- Change Order Task Force

Market Sectors

- Guidelines for Bidding Green Projects
- METALCON Presentation

Technical Services & Research

- HVAC Systems Application Manual
- Steel Stack Guide
- HVAC Commissioning Manual
- Residential Comfort Systems Manual
- Duct Research Destroys Design Myths (Bubble Video) Update

Safety

- Policies and Procedures Program Update

New Associate Member Program Equals More Benefits And Higher Profile

SMACNA has redesigned its Associate Member Program to provide eligible industry suppliers increased marketing, promotional and networking opportunities within SMACNA.

This new Associate Member Program combines the best of SMACNA's former Associate Membership, Sponsorship, and Product Show Exhibitor Programs. There are three levels of benefits – Affiliate Associate Member-\$25,000; Sustaining Associate Member-\$15,000; Contributing Associate Member-\$7,500. Each classification has its own membership fee and benefit package. Promotional literature on the new program is being mailed to former associate members.

For more information, contact J. Robert Roach, SMACNA executive director of operations at (703) 803-2980, or by email at broach@smacna.org. ▼

New College Of Fellows Endowed Scholarship Honors Chicagoland Member

The College of Fellows Scholarship Program has announced a new endowed scholarship for Marty and Vic Comforte of the Chicagoland Sheet Metal Contractors Association.

The scholarship, funded by the Chicagoland Sheet Metal Contractors Association, is open to students seeking to further their education by attending an accredited four-year university or college.

Applicants must be Chicagoland Sheet Metal Contractors Association (CSMCA) member contractors, employees of CSMCA contractors, CSMCA staff, or family members of any of the aforementioned.

The scholarship is open to students entering their first year as well as current undergraduate students and will be in the amount of \$2,000 per academic year over a four-year period. The selection of an applicant is based on educational goals, academic achievement, as well as involvement in school-related extracurricular and community activities.

Applications must be submitted by April 30 to SMACNA's College of Fellows Scholarship Program, P.O. Box 221230, Chantilly, VA 20153-1230.

For more information please contact Bob Roach, executive director of operations at (703) 803-2983 or e-mail at broach@smacna.org. ▼

Holiday Observed

The SMACNA National offices will be closed on Monday, Feb. 19 in observance of Presidents' Day. ▼

Collectively Bargained Workers' Compensation Seminar Scheduled For April

A Collectively Bargained Workers' Compensation (CBWC) Seminar is planned for April 11, 2007 in St. Louis, Mo. The registration fee is \$295 and includes breakfast and lunch, as well as meeting materials.

CBWC programs are established by union and management through a collective bargaining agreement. The CBWC program does not replace all of the existing state workers' compensation law. Instead, it provides a framework for improving the delivery of benefits, both indemnity (cash) and medical, preventing most disputes from arising, and speeding the resolution of those few disputes that do arise. This is accomplished by modifying only a few pieces of the state workers' compensation system.

These programs may include a nurse who helps assure that the injured worker receives proper medical care, a facilitator who gets involved immediately when a question or possible dispute arises, and assists in resolving matters to the satisfaction of the injured worker, and a mediation and arbitration process to resolve those disputes not settled by the facilitator. Some CBWC programs also include high quality medical networks, return to work programs and rehabilitation services.

SMACNA contractors, SMACNA chapter executives, Sheet Metal Workers' International Association business managers, and business agents should plan to attend.

Look for more information in the March issue of SMACNews or contact Jason Watson, SMACNA assistant director of labor relations, at (703) 803-2981 or jwatson@smacna.org. ▼

MAC Alliance Adopts "Jurisdictional Warranty" To Promote Jobsite Harmony

The six presidents of the international unions affiliated with the Mechanical Allied Crafts Alliance (MAC) recently announced that they have reached agreement on procedures designed to promote jobsite harmony by adopting a "jurisdictional warranty." The agreement includes a memorandum of understanding, work assignment procedures, and a no work disruption warranty, which will ensure the success of any project by virtually eliminating any disputes arising over job jurisdiction.

Incorporated into the language regarding work assignment procedures are pre-bid and pre-job meetings between the contractor and labor where work assignments are decided. Work assignments will be the sole responsibility of the contractor, but if any disagreement between crafts involving work arises, there is now a mandated mediation and arbitration process to resolve the issue in three days, not weeks.

The presidents also signed off on an agreement that will eliminate strikes, picketing, work stoppages and slowdowns. Violators will be fined at the rate of \$50,000 per shift that any such action is allowed to continue.

The unions affiliated with MAC are the Electrical Workers, the Elevator Constructors, the Insulators and Asbestos Workers, the Ironworkers, the Sheet Metal Workers' International Association, and the Plumbers, Pipefitters & Sprinklerfitters. Additional information on the MAC Alliance is available at www.buildmac.org. ▼

2007 SMACNA Safety Award Survey – Respond Early Please

The 2007 SMACNA Safety Statistics Evaluation and Awards Program (SSEAP) is in full swing. This awards program allows SMACNA to accomplish two key tasks related to promoting safety and health in the industry.

First, the annual program is used to obtain valuable information about the safety and health programs of members which allows SMACNA to track key information and provide significant safety feedback to the membership. Secondly, winners of the annual safety awards receive valuable recognition on their accomplishments. Chapters are encouraged to promote this program to all members.

The survey form can be submitted electronically online on the SMACNA Web site at www.smacna.org/members/safetysurvey/. Entries can also be submitted by fax or regular mail. Go to the safety Web page on the SMACNA Web site for a "hardcopy" of the survey form.

All entries must be received by May 15, 2007. Please submit your survey early.

First place winners in each man-hour category will be presented with their awards at the SMACNA annual convention in Las Vegas. Second place winners and third place winners, and all participants who report zero lost workdays, will have their awards shipped to them.

If you have questions about the SSEAP, please contact Mike McCullion, SMACNA director of safety and health, at (703) 995-4027 or by e-mail at mmccullion@smacna.org. ▼

Catch Frank Abagnale At SMACNA's 64th Annual Convention "If You Can"

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will be the guest speaker at this year's opening session. For more than 25 years he has lectured to and consulted with hundreds of financial institutions, corporations and government agencies around the world.

His expertise and knowledge began as a teenager when he successfully ran a five-year international crime spree. Mr. Abagnale was finally arrested at the age of 21 for cashing millions in fraudulent checks worldwide and posing as a doctor, lawyer and airline pilot. After five years in prison, he was released after agreeing to help the FBI as an expert on fraud. His story was told in the 2002 film, *Catch Me If You Can*, starring Leonardo DiCaprio as Abagnale.

For more information on the annual convention, contact Mary Lou Taylor, director of meetings and convention, at (703) 803-2998 or mtaylor@smacna.org. A full convention packet will be mailed to members later this year. ▼



Frank Abagnale

Multi-Service Chapters Recognized

Congratulations to the 32 SMACNA chapters with Multi-Service Chapter designations. Special acknowledgements go to the four chapters that just received their renewal status. They are the Bay Area SMACNA Chapter, the CAL-SMACNA Chapter, New Mexico Sheet Metal Contractors Association and the Sheet Metal Contractors Association of Oklahoma Inc.

SMACNA's Multi-Service Chapter Program recognizes those chapters that have achieved a level of service, operation and administration based on the SMACNA "Chapter Management Guidelines." This Program is designed to encourage chapters to adopt sound operations and administrative practices and to expand member services.

To chapters meeting SMACNA criteria, the program grants the designation, SMACNA Multi-Service Chapter, for four years. In addition to being mentioned in SMACNews, the distinguished chapters are denoted in SMACNA's leadership and membership directories and are recognized at the annual convention via the convention daily newspaper.

To be considered by the selection committee, the chapter must complete a detailed application form that covers internal operations, services and involvement in national SMACNA programs. For more information, contact Bob Roach, executive director of operations, (703) 803-2983 or broach@smacna.org. ▼

SMACNA's 2007 Financial Survey Coming Soon

It's almost time to participate in one of SMACNA's most valuable resources – the 2007 Financial Survey. All information submitted for the Financial Survey is sent directly to Moss-Adams LLP – so your company information will remain confidential. The survey form will be sent via e-mail to all SMACNA members in March.

Participation from your firm is important in order to maximize the value of the results. The survey results have proven an invaluable resource for many companies in preparing company bids, budgets, financial statements, strategic plans, setting benchmarks, and justifying financial figures.

All members who complete a survey will receive a complimentary copy of the Financial Survey Report and Company Performance Report (CPR). The CPR presents your firm's financial data (financial ratios and common-size income statement and balance sheet) alongside three columns of appropriate benchmark data.

For questions regarding SMACNA's Financial Survey, contact Tom Soles, SMACNA's executive director of market sectors, at (703) 803-2988 or tsoles@smacna.org. ▼

Have You Applied To Use The Expertise Logos?

The SMWIA/SMACNA Best Practices Market Expansion Task Force's "Expertise" logos are available for contractors, chapters and locals to use in marketing the unionized sector of the sheet metal industry. Here's how to apply to use the logos:

1. Go to www.pinp.org.
2. Click on either "Licensing Information for Expertise Logos" or "Licensing Information for the Comprehensive Expertise Logo." Both links appear on the lower right side of the Partners in Progress homepage.
3. Complete and fax, mail or e-mail the authorization form to Jen Squirewell at jsquirewell@smacna.org or (703) 803-3704.
4. Once accepted, you will be advised and a copy of the signed form will be sent to you.

The logos were developed to promote the skill and expertise of SMACNA contractors and their workers. SMACNA members should promote their expertise by using the expertise logos on proposals, estimates, invoices, business cards, truck side panels and ads. Displaying these logos tells your customers that you employ highly skilled technicians with hands-on expertise. ▼

SMACNEWS is published monthly by the Sheet Metal and Air Conditioning Contractors' National Association for its national, international and associate members.

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February 2007

Recent Electronic Mailings

SMACNA alerted members to a variety of events and services through e-mail. If you would like any of these items in hard copy, please contact Bob Roach at (703) 803-2980 or broach@smacna.org.

Chaptergram

- February 7 (Issue 2) – NPF Mailing to Business Agents on Impact of PPA of 2006 on Level Income Options & COLA Benefits; Fourth Quarter 2006 SMACNA Financial Reports; HVAC & Other Expertise Logos; Hexchrome Update - May 2007 Compliance Deadline for Small Companies / Air Monitoring Results
- January 25 (Issue 1) – New Generational Workforce Study Released
- January 19 (Issue 23) – Report of the December 2006 Council of Chapter Representatives Meeting; Collective Bargaining Orientation Recommended for Chapters Given Impact of Pension Protection Act; 2007 SMACNA Safety Survey Program

Membership Update

- February 5 (Issue 1) – HVAC & Other Expertise Logos; Initiation of Canvass for Proposed ANSI Standard – IAQ Guidelines for Occupied Buildings; New Associate Member Program= More Benefits And Higher Profile; Hexchrome Update-May 2007 Compliance Deadline for Small Companies/Air Monitoring Results; Safety Bulletin-Electrical Switch Recall
- January 18 (Issue 16) – Watson-Wyatt Study on The Impact of the Pension Protection Act

Products and Services Update

- January 24 (Issue 1) – USGBC Accredited As ANSI Standards Developer; 2007 AHR Expo – January 29-31 – Dallas, Texas

To receive SMACNA electronic bulletins visit www.smacna.org/users and select your "Communications Interests." ▼

Reminders

February 2007

- NJAB Meeting – Feb. 26-27, Orlando, Fla.
- Business Management University Program – Feb. 26 to March 1, Tempe, Ariz.

March 2007

- President to Presidents Meeting – March 23-24, Orlando, Fla.
- Mutual Gains Bargaining – March 1-2, Orlando, Fla.

April 2007

- Collectively Bargained Workers' Comp. Seminar – April 11, St. Louis, Mo.
- College of Fellows Meeting – April 27-28, La Quinta, Calif.

May 2007

- Campaign for Quality Construction Legislative Conference – May 1-3, Washington, D.C.

June 2007

- NJAB Meeting – June 11-13, Indianapolis, Ind.
- Council Meeting – June 3-5, Jackson Hole, Wyo.

September 2007

- NJAB Meeting – Sept. 11-12, Denver, Colo.

Future Conventions

- Oct. 21-24, 2007 – Mandalay Bay Hotel, Las Vegas
- Oct. 19-22, 2008 – Grand Wailea Hotel, Maui, Hawaii