

SMACNA News

Volume 42 · Number 8 · August 2008

SMACNA 1943-2008

SMACNA Recognizes Top Contractors For Safety Excellence

Based on results of the SMACNA Safety Excellence Award Program (SSEAP), SMACNA members reported another banner year of safety with 65 contractors reporting a total of 5.2 million hours on the job without an OSHA-recordable incident in 2007. This exceptional accomplishment reflects the high level of safety culture and awareness within these organizations.

The 213 members participating in the 2008 survey program represented over 48 million man-hours worked in the 2007 calendar year. Nearly 50 percent of the respondents completed the survey online, taking advantage of the easy-to-use electronic survey format.

The SSEAP is the annual program which recognizes members with the lowest injury and illness incidence rates in the prior calendar year and allows SMACNA to track key issues of safety performance for the industry. The survey data is presented in the "Safety Profile 2008" report, which is available on the SMACNA safety department Web page.

SMACNA is honoring the top 24 contractors for their superior safety records including the "zero injury" winners recognized by an asterisk (*) in the list below. Chapter participation award winners are also recognized.

First place winners (*highlighted in italics*) in each category will receive their awards and be recognized on Wednesday, Oct. 22 during the Annual Business Meeting at SMACNA's Annual Convention in Maui, Hawaii. The other winners will receive their awards via mail.

The following contractors are 2008 award winners:

Over 500,000 hours

*University Mechanical and Engineering Contractors – Tempe, Ariz.**
Poynter Sheet Metal, Inc. – Bloomington, Ind.*
CCI Mechanical, Inc. – Salt Lake City, Utah*

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SMACNA Board Meeting Highlights

A wide variety of issues and new projects vital to the SMACNA membership were discussed at the July SMACNA Board of Directors meeting. The following is a recap of the highlights:

The board recommended that SMACNA re-examine its core values and long-term goals. The Executive Committee was directed to appoint a task force to select a firm to facilitate and complete the planning process within the next 12 months.

During the strategic study and debate portion of the meeting, the board previewed a pre-publication draft of the latest publication from the New Horizons Foundation. "The HVAC and Sheet Metal Industry Futures Study: Industry Trends and Drivers Shaping Alternative Futures" provides insights from industry experts on trends that

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New SMACNA Officers Elected

At the recent SMACNA Board of Directors meeting, the following officers were elected to terms commencing Oct. 23, 2008: President John Ilten, Ilten's Inc., Cedar Rapids, Iowa; President-Elect John Lindemulder, Amber Mechanical Contractors Inc., Alsip, Ill.; Secretary/Treasurer James Boone, New England Sheet Metal Works, Fresno, Calif.; and Immediate Past President Ron Palmerick, AABCO Sheet Metal Co., Ridgewood, N.Y.

New to the executive committee and newly elected as vice president is Richard Rivera, president and CEO of Key Air Conditioning Contractors Inc., Santa Fe Springs, Calif. Mr. Rivera's service histo-



Richard Rivera

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SMACNA's mission is to provide products, services and representation to enhance members' businesses, markets, and profitability.

SMACNA Recognizes Top Contractors For Safety Excellence

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400,001- 500,000 hours

Miller Bonded, Inc. – Albuquerque, N.M.
Temp Control Mechanical Corporation – Portland, Ore.
Allied Mechanical Services, Inc. – Kalamazoo, Mich.

300,001- 400,000 hour

Straus Systems LTD – Stafford, Texas
GJV Enterprises – Rochester, N.Y.
Illingworth Corporation – Milwaukee, Wis.

200,001- 300,000 hours

NEWJAC Inc. – Lebanon, Ind.*
Schadegg Mechanical, Inc. – South St. Paul, Minn.*
Technical Building Services, Inc. – Ballston Spa, N.Y.*

100,001- 200,000 hours

Harold G. Butzer, Inc. – Jefferson City, Mo.*
Wiegmann Associates – St. Charles, Mo.*
Circle R Mechanical, Inc. – Portage, Ind.*

50,001-100,000 hours

Neudorfer Engineers – Seattle, Wash.*
General Sheet Metal Works, Inc. – Clackamas, Ore.*
Control Air North, Inc. – Hayward, Calif.*

25,001- 50,000 hours

Duct Fabricators, Incorporated – Cleveland, Ohio*
J & M Heating & Air Conditioning, Inc. –
New Rochelle, N.Y.*
Parker Sheet Metal, Inc. – Longmont, Colo.*

1- 25,000 hours

Tri-C Sheet Metal – Cleveland, Ohio*
Gieske Custom Sheet Metal Fabricators – Kansas City, Mo.*
Equal Air Balance Company, Inc. – Orange, Calif.*

* Zero injuries

Chapter Participation Awards

SMCA of Philadelphia and Vicinity
SMACNA - Western Washington
SMARCA of Minnesota

SMACNA congratulates all award winners on having an excellent year. We also thank all of our members who participated in the program and invite all SMACNA members to continue to strive toward a goal of improved safety performance.

For questions about the SMACNA Safety Excellence Awards Program, please contact Mike McCullion, director of safety and health, at (703) 995-4027 or at mmccullion@smacna.org. ▼

SMACNA Board Meeting Highlights

Continued from page 1

may affect HVAC businesses over the next 5- to 10-year period. All SMACNA members will receive a gratis copy of this report shortly.

The Technical Resources Committee (TRC) submitted a sustainable policy position statement for review. They were directed to solicit additional input from the SMACNA Market Sector Councils and then place the proposed policy before the board for consideration at a later date.

The board discussed the proposed internal Code of Excellence for members of the Sheet Metal Workers' International Association and authorized the Executive Committee to review the final code and issue an appropriate SMACNA position statement. The Code's purpose is to promote enhanced performance and professionalism by sheet metal workers.

New Board-approved Projects

A Negotiations Program Task Force will develop a national program exclusively for SMACNA members on developing negotiation skills, strategies and techniques.

The Business Side of the Sheet Metal Business instructor's manual will be converted into a PowerPoint presentation. The

program, designed for journeymen and supervisors to explore the true cost of doing business while remaining cost conscious and competitive, serves as a hands-on approach to bidding and running a project.

The Green Building Task Force will identify business management and technical products, as well as educational services that SMACNA can provide members in response to opportunities arising from green and sustainable building initiatives.

SMACNA's Architectural Sheet Metal Council will represent architectural sheet metal members at the 2008 METALCON Convention, Oct. 1-3 in Baltimore, Md. Two council members will present a session on architectural restoration and custom metal roofs.

A new version of the current "Duct Research Destroys Design Myths" video will be created. The updated "bubble video" will show designers not to use improper devices or fittings that will cause higher than expected pressure losses in the duct system.

A Project Management Task Force will develop a national program for members focused on empowering project managers to be "presidents" of their projects. ▼

President's Column



Ron Palmerick

Safety Is A Two-Way Street

The recent crane accidents in New York, Florida, and Texas have turned an unwelcome spotlight on the construction industry. Bad news makes good headlines, whereas good news such as SMACNA contractors working more than 5 million man-hours without an incident in 2007 will likely go unnoticed. The 2008 SMACNA Safety Excellence Award Program (see article on p. 1) recognizes these "Zero Injury" winners and other significant safety program accomplishments reflected in over 47 million man-hours worked in 2007.

As employers, we acknowledge there are many reasons why employee safety is important. First, human life is precious and injuries are often a career-ending event, or worse. These unfortunate accidents often have severe impact on not only the worker, but the family as well. Second, from a business perspective, a safe workforce is a productive and profitable workforce. Accidents cause our insurance experience modification rates to increase, and could result in our disqualification as bidders on certain projects. Our reputations as union contractors and workers are tarnished whenever union projects experience accidents and tend to make us less competitive with non-union contractors. Having a stellar safety record is like money in the bank.

SMACNA has an arsenal of programs we can use to keep our people safe. From establishing company-wide safety cultures, implementing safety programs, and offering proper training, SMACNA has the safety resources we need to improve and move forward.

However, the best written safety program is worthless if our employees don't do their share. Oftentimes, misguided employees, their field supervisors and labor reps think they are protecting workers' rights by not following or enforcing safety rules on the job. It is a sad fact that penalties for safety violations are paid for by contractors, even in those instances when our workers are the direct cause of the infractions.

As a contractor who got his start in the trade and now SMACNA president, I am a great proponent of labor-management partnerships. At the recent Partners in Progress conference our labor partners said they were committed to working with us to grow market share. Safety is a two-way street and a labor/management partnership goes a long way to help promote safety to the rank and file.

I feel certain that the 65 contractors who reported 5,217,719 man-hours without a recordable incident had the support of their labor partners. More than 5 million man-hours without a single incident says safety partnership to me.

Sincerely,



Ron Palmerick
SMACNA President

New SMACNA Officers Elected

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ry for SMACNA includes membership on the board of directors from 2004 to 2008 and participation on the Business and Financial Management Task Force, the Business Management Task Force, the Financial Management Task Force, and the Effective Presentations Task Force.

He is currently a trustee for the International Training Institute (ITI) and has served on the ITI's Contest Committee. His support of the New Horizons Foundation (NHF) includes membership on the Summit Challenge Circle and NHF Leadership Group.

Rivera is a past president of the SMACNA-Los Angeles Chapter and currently serves on the board of directors. He is a trustee and member of the executive committee for the Sheet Metal Worker's Trust Fund of Southern California, Arizona and Nevada. A member of CAL SMACNA, Mr. Rivera has served on the board of directors and Credentials Committee.

He is also active in his local American Society of Heating, Refrigerating and Air-Conditioning Engineers (ASHRAE) and Building Officials and Code Administrators International (BOCA) chapters. ▼

New SMOHIT Safety Products Available To Contractors

New Sheet Metal Occupational Health Institute Trust (SMOHIT) products are now available to SMACNA members. They include the OSHA 30-Hour Course, Respirator Safety, and Hoisting and Rigging.

The OSHA 30-Hour Course DVD provides training on industry-specific topics needed on job sites. This program is particularly useful because more facilities and job sites are requiring specific OSHA training in order to work on the site.

The Respirator Safety Program CD provides four hours of information on the types, selection, inspection, testing and care of respirators.

The Hoisting and Rigging Training Program (CD and Instructor's Guide) addresses safety issues related to load calculation, risk management, and types of equipment.

Through a cooperative agreement, many safety and health training aids developed by SMOHIT are available to members through SMACNA including a Safety Orientation DVD for Workers, a Safety Orientation II DVD for New Safety Managers, and Safety Sense Toolbox Talks (hard copy and CD).

Check your mail for a "hard copy" brochure providing more information on both SMACNA and SMOHIT safety and health products in a future SMACNA mailing. To order any of these SMACNA and SMOHIT safety and health products, contact Mike McCullion, director of safety and health, at (703) 995-4027 or mmcullion@smacna.org. ▼

Chapter In The News

Historic Safety Alliance Forged In Indiana

Leaders from the Indiana Department of Labor recently joined with sheet metal contractors and workers to endorse a two-year alliance that promises to set a new standard on the preventive side of workplace safety.

The two-year agreement, signed by all parties on June 26, establishes a voluntary cooperative relationship between the union sheet metal industry and state safety officials. The state will provide training and consultation, including an Internet scheduling portal that gives the industry priority access to the state's INSafe workplace-safety consultants.

In turn, Indiana's union sheet metal industry officials agreed to systematically share data on best practices and effective approaches in workplace safety, and to promote member-company participation in state safety programs.

"It's pretty great that we can get the whole industry together in this safety alliance," said Phil Gillespie, executive director of SMACNA of Central Indiana and the Fort Wayne area. "This initiative has been six months in the making. It sets a standard in our industry."

In addition to the Indiana SMACNA chapters, which represent sheet metal employers, alliance signatories also included officials with Local 20 of the Sheet Metal Workers' International Association, which covers the state of Indiana. Also signing the agreement was a representative from Safety Resources, a consultancy that specializes in industrial workplace safety. ▼

Pacesetters Attend President's Dinner

SMACNA's Political Pacesetters represented the sheet metal and HVAC industry in Washington on June 18 when three Pacesetter members attended President George W. Bush's annual dinner, hosted by the Republican Senate and House Campaign Committees with Washington's political "glitterati".

The SMACNA delegation included Bob and Patricia Gawne, Stromberg Metal Works Inc., Beltsville, Md.; Dwight and Jackie Silvia, D.D.S. Industries, Somerset, Mass.; and Rick and Janet Spinelli, Bryant Air Conditioning, West Babylon, N.Y. They were joined by SMACNA Executive Vice President Vince Sandusky.

In addition to hearing the nation's president in person, the contractors attended a Congressional reception and were visited at their table by legislators including Sen. Johnny Isakson (R-Ga.), Rep. George Radanovich (R-Calif.), Rep. Steve LaTourette (R-Ohio), Rep. Randy Kuhl (R-N.Y.) and Rep. Greg Walden (R-Ore.).

Following the evening event, Political Pacesetter Council Chairman Bob Gawne reported back to SMACNA, "I was proud to join other Pacesetters at this gala. Their participation in the Pacesetters and their attendance at events like the President's Dinner shows they understand that the concerns of SMACNA members and the sheet metal industry are vitally connected to the legislative process. Every dollar invested in SMAC PAC is doubled in value by the opportunity to personally interact with members of Congress. Our job is to help keep SMACNA in the forefront of the policy-making process by electing members of Congress who understand our industry."

SMACNA's Political Pacesetters are those individual contractors who each make a commitment of \$5,000 per year. For additional information on SMACNA's legislative and political programs, contact Dana Thompson, SMACNA director of political affairs at (202) 547-8202, or dthompson@smacna.org ▼



Attending the dinner (left to right): Dwight and Jackie Silvia, D.D.S. Industries; Bob and Patricia Gawne, Stromberg Metal Works Inc.; and Rick and Janet Spinelli, Bryant Air Conditioning.

Judge Halts SMWIA Merger With UTU

A federal district court issued a preliminary injunction against the planned merger between the Sheet Metal Workers' International Association (SMWIA) and the United Transportation Union (UTU).

The ruling, handed down by Federal Judge John R. Adams on June 26, prevents the unions from merging until all aspects of the legal challenge are concluded, including any appeals that might be filed.

The merger, originally set to take effect on Jan. 1, 2008, would have created the International Association of Sheet Metal, Air, Rail and Transportation Workers (SMART). ▼

SMAC PAC Fundraising Facts 2007-2008 Election Cycle

| | |
|-------------------------------------|-----------|
| Dollars raised as of July 15, 2008: | \$318,560 |
| Candidate Contribution Goal: | \$500,000 |

SMACNA members from 54 of its 99 chapters have made personal contributions to SMAC PAC.

To make a contribution request for a candidate for the U.S. Senate or the U.S. House of Representatives, contact Dana Thompson at dthompson@smacna.org or link to SMAC PAC's candidate contribution request form at www.smacna.org/members/legislative/smacpac/. ▼

IAQ Guide Review Period Closes Aug. 17

A new technical manual will go online for review as a product of a collaboration between the EPA and professional organizations to provide indoor air quality (IAQ) guidance for the building industry.

The collaboration is developing the manual, ASHRAE/EPA/AIA/BOMA/ SMACNA/ USGBC IAQ Guide: Best Practices for Design, Construction, and Commissioning. A "90% draft" of the Indoor Air Quality Guide will be available for download and review/feedback, on the ASHRAE Web site, www.ashrae.org, from July 25 to Aug. 17. All remarks must be received by Aug. 17, and, once received, will be reviewed, compiled, and responded to in a single response document posted on the ASHRAE Web site. The book is expected to be published in 2009.

The manual includes three chapters of particular interest to SMACNA members: Chapter 2 – Project Management for IAQ; Chapter 3 – Overview Information for Design, Construction, and Commissioning for IAQ; and Chapter 4 – Detailed Information for Design, Construction and Commissioning for IAQ.

The ASHRAE Technical Guide may be downloaded from the ASHRAE Technology Special Projects Web page at www.ashrae.org/technology/page/678. Since the document is so large, it is recommended that reviewers scan the Table of Contents for those topics where they have the most expertise and concentrate on those specific sections. ▼

Speak Like A Pro With Personal Coaching From SMACNA

Sharpen your professional speaking and presentation skills by attending SMACNA's new "Making An Impact: Creating Effective Presentations And Meetings" program. Check out the new brochure at www.smacna.org and register for the event, set for Sept. 22-24 in St. Louis, Mo.

The program includes one-on-one coaching, video-taped sessions, and practice activities to improve content and delivery of speeches. Participants learn public speaking techniques to increase their influence in talks before clients.

Kathy de Jong, principal of Performance Management, and Chris Bennett, a coaching consultant, are leading the program.

This program is offered to all SMACNA members; however, attendance is limited to 24 participants. For information on this and other SMACNA business management programs, contact Bridgette Bienacker, director of business management and membership, via e-mail at bbienacker@smacna.org. ▼

Smart Deal For Contractors:

ITI's Free Train-The-Trainer Program

Interested in getting in-house trainers for your business at no cost? Contractors can send one or two of their sheet metal workers to the Train-the Trainer Program, developed by the International Training Institute (ITI). Through this free program, ITI will take your sheet metal workers and teach them to become expert trainers on subjects in the sheet metal industry.

The concept is to bring one or two qualified sheet metal workers from many companies to a class, train them to deliver in-house training, and send them back home to instruct others.

Mike Miller from the ITI is the lead instructor for the first program Dec. 9-10 in Las Vegas, Nev. Day one will present information on basic teaching skills and techniques for class preparation and delivery. Day two will cover the various curricula, materials and resources available from the ITI. Participants will learn how to use the instructor guide resources and assets for a particular topic.

Upon completion, participants will receive certificates for completion of the ITI On-Site Training Course. The participant's local JATC coordinator will be notified by the ITI that the participant has successfully completed the program and is eligible to perform in-house or off-site training for his contractor. Books and other resource material must be monitored and ordered by the JATC coordinator. JATC coordinators must also verify that all students are SMWIA members.

Interested participants should contact their local JATC coordinator to register. Travel expenses (airfare and hotel) for participants will be covered by the ITI. ▼

Proposed Rule Would Make Fed Contractors Verify Employee Eligibility

The Department of Homeland Security (DHS) recently announced a proposed rule change requiring employers who contract with the federal government to use the federal government's E-Verify system to check the legal employment status of the contractor's employees.

SMACNA is currently reviewing the proposed rule in light of such concerns as the financial and legal burdens for employers as well as questions regarding the system's accuracy and reliability. SMACNA will provide comments to DHS prior to the Aug. 11 deadline.

The proposed rule change would apply to nearly all prime contracts entered into with a federal contractor as well as most sub-contracts for services or construction. The change requires that the contractor use the E-Verify system to confirm the employment eligibility of workers hired during the contract term, and workers performing work on the federal contract. Contractors would be required to enroll in E-Verify within 30 days of the contract award and use the system for the duration of the contract.

The proposed rule was announced on June 12 with the initial 60-day period for public comment ending Aug. 11. ▼

No Crystal Ball Needed: Convention Session Looks Into Industry's Future

No crystal ball exists to look into the future of the HVAC and sheet metal contracting industry, but a session at SMACNA's 65th Annual Convention will present future trends based on a New Horizons Foundation study. John Hughes, president of FMI, will discuss the findings when he leads the session, "The HVAC and Sheet Metal Industry Futures Study: Industry Trends and Drivers Shaping Alternative Futures."

The study was designed to increase knowledge about factors influencing the industry and to gain greater clarity for its future and constituents. While the future state of the industry is full of uncertainty, the identification of trends will enable the HVAC and sheet metal industry to strategically position itself to adapt and capitalize on the changing marketplace.

To register for the Oct. 19-23 convention in Maui, Hawaii, and for more information, visit www.smacna.org, and select the convention link on the right side of the homepage or contact Mary Lou Taylor, director of meetings and convention, at (703) 803-2998 or at mtaylor@smacna.org. ▼

Try Your Luck In The College Of Fellows Raffle

You could get lucky, winning some money for yourself and a worthy cause by purchasing tickets in the College of Fellows raffle. The College of Fellows conducts the raffle to provide funds for its scholarship program.

The raffle offers good odds. For as little as a \$25 investment, you could win \$5,000, \$3,000 or \$1,000. Even if you are not a winner, proceeds go to the College of Fellows Scholarship Program.

Tickets are \$25 each or sets of five for \$100. The winning drawing will be held Oct. 22 at SMACNA's 65th Annual Convention in Maui, Hawaii.

To purchase tickets contact either Beth Coyner at (703) 995-4026, bcoyner@smacna.org or Bob Roach at (703) 803-2893, broach@smacna.org. ▼

Clock Ticking For Convention Early-Bird Deadline – Aug. 31

The clock is ticking for the early-bird deadline to get discounts in registering for SMACNA's annual convention Oct. 19-23 in Maui, Hawaii. Some people may have booked their rooms, but have not completed the convention registration form for the 65th annual convention.

Don't miss this popular event, which offers opportunities to build solid business relationships, attend educational sessions and mix business with pleasure.

To register for the convention or to get more information, go to www.smacna.org and click on the convention icon on the right side of the page, or contact Mary Lou Taylor, director of meetings and convention at (703) 803-2998 or mtaylor@smacna.org. ▼

Convention Features Special Evening For Children

SMACNA has made certain that all guests, including children, are considered in planning for its 65th Annual Convention from Oct. 19-23 in Maui, Hawaii. SMACNA is sponsoring a special evening for children at Camp Grande, a recreation center on the grounds of the Grand Wailea Resort Hotel and Spa, the main site of the convention.

Children, ages 6 to 12 who are registered to attend the annual convention, can participate in the event, including dinner and other activities, while their parents are attending the convention dinner and show on Wednesday, Oct. 22. If you have not registered your child for Camp Grande on Wednesday evening, contact smacna2008reg@cmrus.com or call 1-800-336-9704.

Throughout the convention, children ages 6 to 12 may attend the state-of-the-art Camp Grande as long as their parents have made a 24-hour advance reservation. Camp Grande, a fully licensed facility, features a whale-shaped outdoor wading pool; large craft room for daily workshops; football, ping-pong and pool tables; and an indoor play area and game room.

Child care services can be arranged by calling the Nani Connection, the hotel's recommended child care service, at (808) 875-4777. For more information about the dinner or annual convention, visit www.smacna.org or contact Mary Lou Taylor, director of meetings and convention at (703) 803-2998 or at mtaylor@smacna.org. ▼

2008 SMACNA Product Show Exhibitors

- Autodesk Inc.
- C.L. Ward & Family Inc.
- DrawTech Inc.
- Ductmate Industries Inc.
- Duro Dyne Corporation
- EastCoast CAD/CAM
- Engel Industries
- Genie Industries
- Hardcast Product Group – Carlisle
- Iowa Precision Industries Inc.
- ITI/SMOHIT/NEMI
- K-Flex USA, LLC
- The Lockformer Co.
- Maxwell Systems
- McQuay International
- QuickPen International
- Quote Express
- Ruskin Air and Sound Control
- SeaBright Insurance Company
- Sheet Metal Connectors Inc.
- Shop Data Systems Inc.
- Trane
- Vicon Machinery LLC/Plasma Automation Inc./Intelicad Drafting-Software

The SMACNA Product Show will be held 7 a.m. to 11 a.m. Oct. 21 at the Wailea Marriott Beach Resort during SMACNA's annual convention Oct. 19-23. To exhibit, contact Dobson & Associates Ltd., 1146 19th Street, NW, Suite 250, Washington, D.C. 20036; Phone: (202) 463-7905; and Fax: (202) 467-6944. ▼

2008 ASSOCIATE MEMBERS AND PATRONS

PLATINUM



GOLD



SILVER



K-FLEX USA



BRONZE



Tubular USA



INTERIM



SPECIAL



*Other applicants are pending Board approval

SMACNEWS is published monthly by the Sheet Metal and Air Conditioning Contractors' National Association for its national, international and associate members.

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August 2008

Electronic Mailings

SMACNA alerted members to a variety of events and services through e-mail. If you would like any of these items in hard copy, please contact Bob Roach at (703) 803-2980 or broach@smacna.org.

Membership

- July 3 (Issue 29) - Proposed Rule Change Would Make E-Verify Mandatory For Federal Contractors; Labor Report - July 2008
- July 11 (Issue 30) - New SMACNA Program: Making An Impact - Creating Effective Presentations And Meetings; SMAC PAC Goes Hawaiian

Chaptergram

- July 2 (Issue 26) - Proposed Rule Change Would Make E-Verify Mandatory for Federal Contractors
- July 9 (Issue 27) - PAC Action Auction Items: Deadline for Catalogue August 1; Updated 2008 National Pension Fund Summary Plan Description; New SMACNA Program: Making An Impact - Creating Effective Presentations And Meetings
- July 16 (Issue 28) - Golf & Tennis Outing Sponsorship
- July 23 (Issue 29) - SMWIA Open Letter on the Recruitment of Welders and Restatement of the SMWIA Organizing Policy
- July 30 (Issue 30) - SMACNA 2nd Quarterly Financial Report; New SMACNA Program: Making An Impact - Creating Effective Presentations And Meetings; SMACNA Recognizes Top Contractors for Safety Excellence

Holiday Observed

The SMACNA national offices will be closed on Monday, Sept. 1 in observance of Labor Day. ▼

SMACNA Reminders

September 2008

- NJAB – Sept. 14-17, San Francisco, Calif.
- Speaking With Impact – Sept. 22-24, St. Louis, Mo.

October 2008

- Annual Convention – Oct. 19-23, Maui, Hawaii

December 2008

- Council of Chapter Representatives – Dec. 7-9, San Diego, Calif.
- Industry Fund Seminar – Dec. 9, San Diego, Calif.

January 2009

- Board of Directors – Jan. 18-20, South Beach, Fla.
- Chapter Executives Institute – Jan. 25-27, Palm Desert, Calif.
- BMU Graduate Program – Jan. 25-28, Tempe, Ariz.

February 2009

- NJAB – Feb. 15-17, Bonita Springs, Fla.
- Business Management University – Feb. 24-27, Tempe, Ariz.

Future Conventions

- Oct. 11-15, 2009 – Palm Desert, Calif.
- Oct. 10-13, 2010 – Phoenix, Ariz.
- Oct. 3-6, 2011 – Colorado Springs, Colo.