

# SMAC

## News

Volume 44 • Number 1 • January 2010

SMACNA 1943-2010

[www.smacna.org](http://www.smacna.org)

## SMACNA speaks with President Obama on energy efficiency and jobs

At a small, invitation-only roundtable with President Obama in Alexandria, Va., in December, Stan Kolbe, SMACNA director of legislation, spoke directly with the President on how energy efficiency tax incentives and public building retrofits have created jobs for SMACNA's contractors.

At the Home Depot store meeting, comprised of area small business owners who specialize in energy efficiency, Mr. Kolbe also told the President that the Recovery Act's residential tax credits have made a big difference in job creation for SMACNA firms.

Also present at the event were Sen. Mark Warner (D-Va.), Sen. Jeff Merkley (D-Ore.), Rep. James Moran (D-Va.-18th), Rep. Gerry Connelly (D-Va.-11th), and Alexandria Mayor William Euille. ▼



President Obama

## Introducing free SMACNA classified equipment sales ad opportunities

If you're looking to purchase equipment, what better place to shop for a fair deal than from a fellow SMACNA contractor? Here's your chance to sell excess equipment to your fellow SMACNA contractors.

*Continued on page 2*

## McKinstry hosts White House clean energy forum

SMACNA member McKinstry Co. CEO Dean Allen (right) led (left to right) Under Secretary of Energy Dr. Kristina Johnson, Oregon Gov. Ted Kulongoski, EPA Secretary Lisa Jackson, Rep. Jim McDermott (D-7th-Wash.) (partially obscured), Washington Gov. Chris Gregoire, and White House staff, on a tour of the Innovation Center.

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Read SMACNews  
on the Web at  
[www.smacna.org/newsletters](http://www.smacna.org/newsletters)

## HVAC Air Duct Leakage Test Manual now available for public review

SMACNA's "HVAC Air Duct Leakage Test Manual," second edition, is now available for 60-day public review. The complete manual can be found online for download in the Technical Papers/Guidelines section of the SMACNA Web site at [www.smacna.org](http://www.smacna.org). The deadline for comments is Feb. 28.

The second edition builds on the proven methods for testing ductwork for air leaks used in the first edition. A new chapter written specifically for designers and specifiers has been added to help reduce some of the misunderstandings related to duct leakage and the methods of testing. The text addresses some of the most common concerns and also better defines the terminology associated with testing ductwork for air leakage.

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*SMACNA's mission is to provide products, services and representation to enhance members' businesses, markets, and profitability.*

## **McKinstry hosts White House clean energy forum**

*Continued from page 1*

Top administration, legislative and business leaders discussed how America can create a high-efficiency economy with clean energy jobs and protect the environment at a White House Clean Energy and Economy Forum, sponsored by the Environmental Protection Agency (EPA), at the McKinstry Innovation Center in Seattle in early December.

SMACNA contractor McKinstry created the 24,000-square-foot center, which will be ready for occupancy in 2010, to foster innovation in clean energy and conservation technologies. ▼

## **Introducing free SMACNA classified equipment sales ad opportunities**

*Continued from page 1*

SMACNA's new Equipment Purchase Web site with free listings for members only is your opportunity to advertise used equipment on the SMACNA Web site. Equipment examples include: metal forming, lifts, hoists, platforms, plasma cutting systems, sheet metal fabricating, sheet metal machinery, welding equipment, press brakes, rollformers, rotary forming, shears and more.

Visit the site, log in, list the equipment details, post a photo if you like, then wait for the offers. Check back often and update your ad as needed. Don't forget to mark it "sold" when the sale occurs.

Even if you don't have something to sell, be sure to check out the SMACNA Equipment Purchase Web site for the latest listings from your fellow SMACNA contractors.

For more information, contact Rosalind Raymond, SMACNA director of public relations and communications, at [rreymond@smacna.org](mailto:rreymond@smacna.org).

To receive your user name and password for access to the SMACNA Web site send an e-mail to [memberservices@smacna.org](mailto:memberservices@smacna.org). ▼

## **Council discusses latest industry issues, makes recommendations to SMACNA board**

At its December meeting, the Council of Chapter Representatives recommended to the SMACNA Board of Directors that discussions take place at the national level between SMACNA and the Sheet Metal Workers' International Association (SMWIA) Joint Executives to firmly recommend a program or plan of action to maintain continuous workforce development in the local JATCs.

Among the presentations made to the Council were:

- Building Information Modeling by Mike McCullion
- International Training Institute Programming Update by James Shoulders
- Congressional Action on Health Care and Pensions: What it Means for Multiemployer Plans by Randy DeFrehn
- National Pension Fund Update by Marc LeBlanc
- How to Survive a Recession in the Construction Industry by Dr. Thomas Schleifer

Angelo Iannucci of Bombard Mechanical, Las Vegas, Nev., and chapter president of SMACNA of Southern Nevada, was elected Council vice chairman. James Strother, executive director of SMACNA of Western Pennsylvania, is the Council chairman. ▼

## **2010 national issues conference – shape the political future**

During this economic downturn, the Obama Administration has called upon the government and the country to look to the future and invest in energy efficiency, green building, and sustainability.

SMACNA contractors can play a major role in leading the way at the 2010 Washington National Issues Conference coming up this spring. SMACNA has been right out there on the forefront advising the White House on energy efficiency and the best way to create meaningful construction jobs. At the national issues conference, you can be a key part of the action. Shape the legislative outlook and develop and maintain your important Congressional contacts by planning to attend the Washington National Issues Conference, May 3-5, 2010.

Sessions will feature discussions with members of Congress and policy experts who will talk about the pressing issues and what to expect from the second session of the 111th Congress. Policies important to SMACNA contractors—employee misclassification, energy retrofits and sustainability, all related to your success in the marketplace, will be on the agenda. Time will be set aside for personal one-on-one meetings with national legislators and staff.

Mark your calendar for the 2010 National Issues Conference at the Renaissance Hotel, 999 9th Street, N.W., Washington, D.C., May 3-5, 2010.

The Campaign for Quality Construction National Issues Conference is sponsored by SMACNA and its legislative partners, The Mechanical Contractors Association of America (MCAA), The International Council of Employers of Bricklayers and Allied Crafts (ICEBAC), The Finishing Contractors Association (FCA), and The Association of Union Constructors (TAUC).

For more information, contact the SMACNA Capitol Hill office at (202) 547-8202. ▼

### **Holiday observed**

The SMACNA national offices will be closed Monday, Jan. 18, in observance of Martin Luther King Jr. Day. ▼

## President's Column



John Lindemulder Sr.

### What's new from SMACNA to make your company more competitive?

Times are still tough and competition is getting tougher. So, what's new from SMACNA to make your company more competitive?

We have a host of new programs and initiatives to establish SMACNA and its members as leaders in sustainable building technology, as directed by our strategic plan.

To ensure that your construction team is performing at the highest level now and will continue to perform at the highest level when the construction economy turns around, it's critical to make time for professional education and training.

New this year, are monthly technical webinars, led by the SMACNA national technical staff. Watch for: Fire and Smoke Dampers, Commissioning, HVAC Duct Construction Standards, as well as architectural sheet metal and building codes, for starters.

SMACNA will continue to leverage its technical expertise and reputation to create manuals, guidelines and standards that will open emerging markets such as energy efficiency, indoor air quality, Building Information Modeling (BIM), and alternative energy uses and solutions, to more of our members.

Watch for these new technical products in 2010:

- HVAC Air Duct Leakage Test Standard for commercial
- HVAC Air Duct Leakage Test Standard for residential
- HVAC Systems Commissioning Manual
- HVAC Systems Applications Manual

In addition, SMACNA has a variety of educational and business products coming your way. New Chapter Education Programs include:

- The Basics of BIM
- Influencing Without Authority
- Significantly Improving a Contractor's Performance in a Week or Less
- Project Tracking to Improve Labor Productivity
- SMACNA's Reference Manual for Labor Units

I'd also like to remind you that SMACNA has a healthy arsenal of safety tools—and it is up to each of us contractors to use as many as possible. I'd like to urge each of you to sign up to participate in SMACNA's safety listserv. A lot of interesting safety topics are discussed here, and solutions and advice are freely given. Send an e-mail to [memberservices@smacna.org](mailto:memberservices@smacna.org) and request to be added to the safety listserv, or the HVAC, architectural, residential or industrial lists, as well.

For a more complete list of what SMACNA is doing for you, visit the special year in review issue of SMACNews available on the SMACNA home page.

Sincerely,

John Lindemulder Sr.  
SMACNA President

## HVAC Air Duct Leakage Test Manual now available for public review

*Continued from page 1*

You are encouraged to download and review the document and provide constructive comments on its suitability for the purpose and scope stated. Reviewer's comments should be referenced by page, figure, table, and paragraph number. If you disagree with the wording or approach, please state specific alternatives and do not be generalized in your remarks.

The HVAC Air Duct Leakage Task Force will consider your comments and their relevancy with respect to the overall objectives, state-of-the-art, and application nationally. Those submitting comments will be sent an appropriate response.

Comments and suggestions should be directed via mail to Mark Terzigni, Attention: Leakage Review, SMACNA, 4201 Lafayette Center Drive, Chantilly, VA 20151-1219. You may also email comments to [leakagereview@smacna.org](mailto:leakagereview@smacna.org). ▼

## Hurry! Register now for the collective bargaining orientation

Time is running out to register for SMACNA's Collective Bargaining Orientation scheduled for Feb. 9, 2010. The conference will be held at the Marriott Dallas/Ft. Worth Airport North in Dallas, Texas, and will provide bargainers with advice on preparing for bargaining and a comprehensive discussion on the legal framework for bargaining.

Featured at this session:

- Preparing for bargaining/dos and don'ts
- Legal framework for collective bargaining
- Impact of the Pension Protection Act on collective bargaining
- Preserving the multiemployer unit at impasse
- Preparing for impasse
- Preparing for an appearance before the National Joint Adjustment Board (NJAB)

SMACNA contractors and chapter executives interested in registering should complete the registration form located on the Labor Relations section of the SMACNA Web site at [www.smacna.org](http://www.smacna.org) and fax it to (703) 803-3704. ▼

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## OSHA is stepping up enforcement – post OSHA records Feb. 1-April 30

With the beginning of each new year, it is time to focus on OSHA recordkeeping requirements, and the injury and illness data collected for the previous calendar year. The summary of those records should be posted and available for employee review from Feb. 1 through April 30, using OSHA Form 300-A. States with state OSHA programs have a similar requirement and form.

Due to several recent issues, including a General Accountability Office (GAO) report on recordkeeping, OSHA has determined that recordkeeping will be an enforcement priority in the near future and increased inspections and/or citations related to recordkeeping deficiencies may result.

In addition, more attention is being directed to company injury and illness rates, including OSHA incidence rates and workers' compensation experience modification rates (EMR), as a prequalifier to bid work.

**SMACNA members needing information on OSHA's recordkeeping requirements are encouraged to use the free SMACNA Recordkeeping Rule Online course available in the Safety section of the SMACNA Web site at [www.smacna.org](http://www.smacna.org).**

If you have questions about OSHA recordkeeping, please contact Mike McCullion, director of safety and health at (703) 995-4027 or [mmccullion@smacna.org](mailto:mmccullion@smacna.org). ▼

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## SMACNA safety award survey now online

Be recognized for your company's outstanding safety performance! The survey for the 2010 SMACNA Safety Excellence Awards Program (SSEAP) is now available online. All entries must be received by May 22, 2010.

SMACNA members can complete and submit their form by clicking on the Safety Survey link on the SMACNA Web site [www.smacna.org](http://www.smacna.org). It's easy and confidential. A third-party consultant receives the data and prepares the final report.

SMACNA uses this annual safety program to determine winners of the annual safety awards, obtain valuable information about the safety and health programs of its members, and provide significant safety feedback to the membership. Your input is critical to the success of the program. Please submit your survey early.

All SSEAP participants will receive two free safety training DVDs produced by SMOHIT. The DVD, Safety Orientation VI – Return on Investment, illustrates the actions of two companies as they learn the benefits of an effective safety program. Mast Climbing Work Platforms Awareness Training is a self-directed slide show of safety training on the use of mast climbing work platforms.

If you have questions about the survey or SMACNA and SMOHIT safety products, please contact Mike McCullion, director of safety and health, at (703) 995-4027 or [mmccullion@smacna.org](mailto:mmccullion@smacna.org). ▼

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## Capitol Hill update

### ***SMACNA wins special construction industry small business exemption in Senate health-care bill***

In a letter to the U.S. Congress on Jan. 6, SMACNA, along with other employer groups in the Campaign for Quality Construction (CQC) urged members to keep the Merkley Amendment in its final health-care bill.

The amendment, strongly lobbied for by SMACNA, was included in the final leadership bill that passed the Senate just before it adjourned for the end of the first session. The provision has been attacked and mischaracterized by certain construction employers who don't want to provide health-care benefits and also do not want to pay a minimal fee to help fund coverage for their uninsured employees.

The Merkley amendment would require that employers in the construction industry with more than \$250,000 in payroll and with five or more workers provide health-care insurance for their employees or pay a penalty. The penalty would cover only a small fraction of the uncompensated care costs for the uninsured around the nation that is exacerbated by firms that do not provide health-care benefits. The penalty would be phased in beginning in 2014 with the penalty being \$95 per employee per year for the first year. Ultimately the penalty would be \$750 per full-time employee per year.

The Merkley amendment would still exempt 65 percent of the construction industry, particularly the truly small construction employer. In the Senate bill, the general, small-business employer exemption is 50 employees or less. The CQC noted that in the construction industry, 50 employees would constitute a big employer.

The House and Senate must now reach agreement on a final bill which then would have to be approved in identical form by the Senate and the House before it could go to the President to be signed into law.

### **Pension funding relief:**

#### **Key committees indicate early action**

Primarily because the health-care debate overtook the committees with jurisdiction over pensions, the U.S. Senate and House adjourned in 2009 without passing any temporary pension relief. However, committee staff from both the House and Senate have indicated they understand funding relief is a time-sensitive issue and are working toward action early in the second session.

The Joint Labor-Management Multiemployer Pension Plan Coalition, of which SMACNA is an active member, is supporting a 12-point proposal and a bill introduced in the House last year by Rep. Earl Pomeroy (D-At Large-N.D.). The bill, H.R. 3936, the Pension Benefits and Jobs Act, contains the majority of the Coalition's proposal. ▼

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## Boost your business smarts with SMACNA's educational programs

Where can you learn the latest business practices from industry experts, increase your business knowledge, and build your own nationwide network of contractor peers in three short days? SMACNA's 2010 educational programs are the answer.

Sign up now for them on the Education section of the SMACNA Web site at [www.smacna.org](http://www.smacna.org). SMACNA's popular Business Management Graduate II Program: Financial Boot Camp, scheduled for Jan. 25 to 27, 2010, has sold out. Upcoming programs with space available include Business Management University, Feb. 22-25, 2010 and the Project Managers Institute, April 19-21, 2010.

### Business Management University – Feb. 22-25, Tempe, Ariz.

Members will learn the latest on business survival, change orders, financial management, strategic planning, contractor survival skills, negotiation, surety and bonding, leadership and productivity. Don't miss this unique opportunity for SMACNA contractors to share information and network with contractors from across the country.

This education program sold out early last year and space is limited, so plan to send in your registration today. The program is limited to 35 participants.

### Project Managers Institute – April 19-21, St. Louis, Mo.

Experienced SMACNA contractors know that their best project managers take ownership of their projects. This intensified 2½-day program will build upon existing project management skills by strengthening project managers' skills in communication, planning, leadership and business. The program will incorporate interactive, industry specific exercises and participants will work together in teams.

Conducted by FMI, the sessions are tailored to the sheet metal and HVAC industry and include management, leadership, project planning, customer-focused construction, ethics and integrity, financial management, time management, change order management, and standards/best practices.

SMACNA's Project Managers Institute is recommended for project managers with two to five years project management experience. Register early – the program is limited to 20 participants.

Program brochures and registration forms for these educational programs may be found on the SMACNA Web site at [www.smacna.org](http://www.smacna.org) under Education Programs. For more information on SMACNA's educational programs, contact Bridgette Bienacker, SMACNA's director of business management and membership, at [bbienacker@smacna.org](mailto:bbienacker@smacna.org). ▼

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## New OSHA assistant secretary is scientist, health specialist

In early December, Dr. David Michaels was unanimously confirmed by the U.S. Senate and was sworn in as Assistant Secretary of Labor for the Occupational Safety and Health Administration (OSHA). A scientist, author, and former professor, Dr. Michaels has conducted epidemiologic studies examining the hazards facing printers, construction workers, bus drivers and other groups of workers.

Before coming to OSHA, he was a professor and interim chair at the George Washington University School of Public Health and Health Services' Department of Environmental and Occupational Health.

If you have questions about the new OSHA leadership and OSHA's regulatory agenda, please contact Mike McCullion, director of safety and health, at (703) 995-4027 or [mmccullion@smacna.org](mailto:mmccullion@smacna.org). ▼

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## Meets with...Rep. Earl Pomeroy



Dave McFarlane (right) of McFarlane Sheet Metal, Grand Forks, N.D., thanked Rep. Earl Pomeroy (D-At Large-N.D.) for his leadership in the U.S. House of Representatives on the Preserve Benefits and Jobs Act at a news conference in Grand Forks, N.D. Rep. Pomeroy has worked with business and labor groups to find solutions to navigate the current economic downturn.

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## Now accepting College of Fellows scholarship applications online – deadline March 31

Each year, SMACNA's College of Fellows offers scholarships to undergraduate students and is now accepting scholarship applications for the 2010-2011 academic year. An interactive application is available on the SMACNA Web site under the College of Fellows Scholarship link so applicants can complete and submit this application form online. Applications must be submitted or post-marked no later than March 31, 2010.

College of Fellows scholarships are available to undergraduate students from SMACNA's extended family, which includes SMACNA contractors, employees of SMACNA contractors, SMACNA Fellows, employees of SMACNA chapters, employees of SMACNA national, SMACNA national associate members, and members of the families of all of these groups.

To learn more about the types of scholarships available and to submit your application online, visit the [College of Fellows section of the SMACNA Web site](#) at [www.smacna.org](http://www.smacna.org).

For additional scholarship information, contact either Jason Watson at (703) 803-2980, [jwatson@smacna.org](mailto:jwatson@smacna.org), or Heather Frank at (703) 995-4045, [hfrank@smacna.org](mailto:hfrank@smacna.org). ▼

## 2010 Partners in Progress conference: Residential and service markets

Who doesn't want a source of steady work and reliable income? The residential and service markets provide just that during both good and bad economic times.

At the 2010 Partners in Progress Conference's "Residential + Service Markets = \$\$\$\$" session March 18-20, 2010, you will learn how contractors can be successful within the residential and service markets. Success is a team effort, so we will also address what local unions can do to support contractors in these markets.

This session's presenters are experts in the residential and service markets and will share their secrets to success. You can expect to learn:

- Must-haves when doing business in the residential and service markets
- Pitfalls to avoid
- Marketing strategies that work
- Who can take advantage of these markets (Hint: It just might be you.)

Don't miss this great opportunity to learn how your company can make more money!

Plan to attend the 2010 Partners in Progress Conference, March 18-20, 2010 at Caesars Palace in Las Vegas to take advantage of this and the many other sessions aimed at improving industry relations and creating work opportunities that will benefit both labor and management.

Register now! Registration is open online at [www.pinp.org/conf10](http://www.pinp.org/conf10) now through March 5, 2010. **The early-bird discount has been extended to Jan. 22, so sign up now!**

More information about session speakers and topics is available through the Partners in Progress Web site at [www.pinp.org/conf10](http://www.pinp.org/conf10), in the SMWIA Loop newsletter, in SMACNews, on the SMACNA Web site at [www.smacna.org](http://www.smacna.org), on the SMWIA Web site at [www.smwia.org](http://www.smwia.org), and in the upcoming issue of the Partners in Progress magazine. ▼

## 17 recognized as multi-service chapters

In December, 17 chapters were renewed as SMACNA Multi-Service Chapters. Congratulations go to SMACNA-BC, SMACNA Boston, SMACNA-Colorado, Columbia Chapter SMACNA, Sheet Metal Contractors of Central Indiana, Sheet Metal Contractors of Idaho, Inland Northwest Sheet Metal Contractors Association (Washington), Association of Mechanical & Sheet Metal Contractors of Kansas, SMACNA Metropolitan Detroit, Sheet Metal and Roofing Contractors Association of the Miami Valley (Ohio), Sheet Metal Contractors Association of Philadelphia and Vicinity, SMACNA-St. Louis, SMACNA of Southern Nevada, SMACNA Western Pennsylvania, SMACNA-Western Washington, and SMARCA of Minnesota, North Dakota and South Dakota.

The multi-service chapter designation is granted for a four-year period. The chapter must submit an application for renewal at the end of that period that indicates continuation or improvement of the level of services.

The Multi-Service Chapter Program is designed to measure a chapter's operations, administration, and services against criteria in the SMACNA "Chapter Management Guidelines." Chapters that participate in the program complete a detailed application form that enables the chapter to examine their local operation and the services they provide to their membership.

The Multi-Service Chapter Program is administered by the Multi-Service Chapter Application and Selection Committee, which reviews the applications and determines if the chapter qualifies for the designation of Multi-Service Chapter. For more information, contact Tom Soles, executive director of market sectors, at (703) 803-2988. ▼

## Meet the Board: Stephen J. Doonan of DeKalb, Ill.

"SMACNA has been such a positive influence and a help to me and my business," notes new SMACNA Board member Stephen J. Doonan, owner of DeKalb Mechanical Inc. of DeKalb, Ill. "I am a hands-on owner, involved in every aspect of my organization and can represent the typical cross-section of SMACNA contractors."

In October, Mr. Doonan was elected to a four-year term on SMACNA's Board of Directors at the close of the 66th annual convention. He currently serves on SMACNA's HVAC Contractors Steering Committee and is a SFUA Article X Management Panelist. He has also served on SMACNA's Business Negotiation Task Force.

For more than a decade he has been a driving force in his chapter, SMACNA of Northern Illinois, serving as chapter president, vice president, secretary-treasurer, trustee of the Industry Fund and the Training Fund, secretary of the JATC committee, chair of the Local Joint Adjustment Board, and chair of the Negotiation Committee. He has represented the chapter at the Council of Chapter Representatives and been a regular participant in the Central States Coalition.

Beginning his career as an estimator, he graduated from Northern Illinois University. He is currently chair of the city of DeKalb Mechanical Code Review Board and has served on the city of Sycamore Planning Commission. He is a member of the Experimental Aircraft Association and the Aircraft Owners and Pilots Association. ▼



Stephen J. Doonan

## SMACNA welcomes 2010 associate members

SMACNA welcomes this year's 2010 [associate members](#):

### Platinum

- McQuay International, Minneapolis, Minn.
- Trane, Piscataway, New Jersey

### Gold

- Duro Dyne Corporation, Bay Shore, N.Y.
- ITI/NEMI/SMOHIT, Alexandria, Va.
- Vicon Machinery LLC/Plasma Automation Inc./Intelicad Drafting Software, Bohemia, N. Y.

### Silver

- Armacell LLC, Mebane, N.C.
- FastEST Inc., Wichita, Kansas
- Johns Manville Corporation, Denver, Colo.
- K-Flex USA LLC, Youngsville, N.C.
- QuickPen International, Engelwood, Colo.
- Ruskin Air and Sound Control, Grandview, Mo.

### Bronze

- Commercial Products Group, Bensenville, Ill.
- Gripnail Corporation, East Providence, R. I.
- Gripple, Batavia, Ill.
- Maxwell Systems, King of Prussia, Pa.
- Revere Copper Products Inc., Rome, N.Y.
- TEMP-AIR, Burnsville, Minn.

### Special

- Alpha Free - Flow Industries Limited, Mississauga, Ontario

Associate membership is open to any individual, firm, or corporation that sells products or provides services to SMACNA and SMACNA's contractor members. SMACNA's 2010 Associate Member Program offers a unique opportunity to reach thousands of industry leaders in the sheet metal and HVAC industry.

For more information, visit the Associate Member and Patron section of the SMACNA Web site at [www.smacna.org](http://www.smacna.org). You may also contact Mike McCullion, associate member project manager, at (703) 995-4027 or [mmcullion@smacna.org](mailto:mmcullion@smacna.org), or Tom Soles, executive director of market sectors, at (703) 803-2988. ▼

## SMACNA 2010 Associate/Patron Members

### PLATINUM



### GOLD



### SILVER



**K-FLEX USA**



**Johns Manville**

### BRONZE



**TEMPAIR®**



### SPECIAL



SMACNEWS is published monthly by the Sheet Metal and Air Conditioning Contractors' National Association for its national, international and associate members.

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January 2010

## February webinar

### SMACNA Fire, Smoke, Radiation Dampers—Feb. 24

SMACNA will present the webinar "SMACNA Fire, Smoke and Radiation Dampers" on Wednesday, Feb. 24, at 11:00 a.m. (EST). This 90-minute webinar is open to both SMACNA members and nonmembers. To register, visit the Education section of the SMACNA Web site at [www.smacna.org](http://www.smacna.org).

Led by fire damper expert Robert Van Becelaere of SMACNA associate member Ruskin Air and Sound Control, participants will learn what to consider in specifying and installing fire dampers, smoke dampers, combination fire and smoke dampers, and ceiling dampers in HVAC systems.

Ruskin is the leading manufacturer of air and sound control solutions for the heating, ventilation and air conditioning (HVAC) market with 3,300 employees worldwide.

The program will provide contractors, systems designers, and code officials with an understanding of their respective responsibilities and illustrate the use of specific methods of application in HVAC systems.

To sign up, visit the Education section of the SMACNA Web site at [www.smacna.org](http://www.smacna.org). Registration is \$95 for members or \$145 for nonmembers per connection (one Internet computer registration fee allows unlimited participants at the same site).

Upcoming webinars include "HVAC Duct Construction Standards," as well as architectural sheet metal and building codes.

For more information on SMACNA's educational programs, or to suggest a topic for a future webinar, contact Bridgette Bienacker, SMACNA's director of business management and membership, at [bbienacker@smacna.org](mailto:bbienacker@smacna.org). ▼

## SMACNA Reminders

### January 2010

- Graduate II Financial Boot Camp – Jan. 25-27, Tempe, Ariz.
- Chapter Executives' Institute – Jan. 31-Feb. 2, Phoenix, Ariz.

### February 2010

- 2010 Collective Bargaining Orientation Feb. 9, Dallas, Texas
- Business Management University – Feb. 22-25, Tempe, Ariz.

### March 2010

- Partners in Progress Conference – March 18-20, Las Vegas, Nev.

### April 2010

- President-to-Presidents Meeting – April 16-17, Carlsbad, Calif.
- Project Managers Institute – April 20-22, St. Louis, Mo.

### Future Conventions

- Oct. 10-13, 2010 – Phoenix, Ariz.
- Sept. 25-28, 2011 – Colorado Springs, Colo.