

Program At-A-Glance



SATURDAY, OCTOBER 10

8:00 a.m. to 5:00 p.m. Convention Registration

SUNDAY, OCTOBER 11

7:00 a.m. to 5:00 p.m. Convention Registration

7:00 a.m. to 8:00 a.m. College of Fellows Golf Outing
Continental Breakfast

8:00 a.m. to 1:00 p.m. College of Fellows Golf Outing
Palm Course, Desert Springs JW Marriott

3:00 p.m. to 4:00 p.m. College of Fellows Meeting

4:15 p.m. to 5:15 p.m. Western Coalition Meeting

5:30 p.m. to 6:30 p.m. Opening General Session

6:45 p.m. to 8:30 p.m. Meet and Greet Reception

MONDAY, OCTOBER 12

7:00 a.m. to 5:00 p.m. Convention Registration

7:30 a.m. to 9:30 a.m. Architectural Forum
HVAC Contractors Forum

7:30 a.m. to 9:30 a.m. **Business Development Sessions**

1. Family Succession Planning
2. Six Steps to Controlling Your Accounts Receivable
3. Seismic Restraint Manual Guidelines for Mechanical Systems (ANSI)

9:45 a.m. to 11:45 a.m. Industrial Contractors Forum
Residential Contractors Forum

9:45 a.m. to 11:45 a.m. **Business Development Sessions**

1. LEED Building for Sheet Metal and HVAC Contractors
2. SMACNA HVAC Duct Construction Standards (ANSI)
3. Developing a Crisis Management Plan
4. SMACNA's Cost Reference Manual

Noon to 1:45 p.m. **Group Lunch**
*Presentation of Safety Awards • College of Fellows Inductions
Chapter Executive of the Year • Contractor of the Year
Legislative Awards*

2:00 p.m. to 4:00 p.m. **Business Development Sessions**

1. Building Information Modeling, Integrated Project Delivery
2. How to Survive a Recession
3. Six Steps to Controlling Your Accounts Receivable (Repeat)
4. How Change Management Techniques Can Improve Your Safety Program
5. How Can Chapters Get Their Members Involved (Chptr. Execs. Only)

MONDAY, OCTOBER 12 [CONTINUED]

5:45 p.m. to 7:00 p.m. PAC Reception and Silent Auction

7:15 p.m. to 10:00 p.m. PAC Dinner and Live Auction

TUESDAY, OCTOBER 13

7:00 a.m. to 3:00 p.m. Convention Registration

7:00 a.m. to 8:30 a.m. Product Show Continental Breakfast

7:00 a.m. to Noon Product Show

8:00 a.m. to 10:00 a.m. Spouse Breakfast

10:00 a.m. to Noon **Business Development Sessions**

1. An Overview of the New Congress and Congressional Spending
2. Building Information Modeling, Integrated Project Delivery (Repeat)
3. Construction Coordination Software (CSC)
4. Family Succession Planning (Repeat)
5. Business University and Graduate Program Reunion

1:15 p.m. to 3:15 p.m. **Kaizen Events –
Improving Your Business' Efficiency in Just One Week**
(A New Horizons Foundation Project)

CHAPTER NIGHT

WEDNESDAY, OCTOBER 14

7:00 a.m. to 2:00 p.m. Convention Registration

7:00 a.m. to 8:00 a.m. CIC Breakfast
(CIC Members Only)

8:15 a.m. to 8:30 a.m. SMACN IFUS Contributors' Meeting

8:45 a.m. to 9:45 a.m. SMACNA Annual Business Meeting

10:10 a.m. to 11:10 a.m. Labor Forum

11:30 a.m. to 1:30 p.m. President's Lunch

2:00 p.m. to 2:45 p.m. New Technology Sessions

3:00 p.m. to 3:45 p.m. New Technology Sessions

6:00 p.m. to 6:45 p.m. Pre-Dinner Reception

7:00 p.m. to 10:00 p.m. **Dinner, Show and Dancing**
*Entertainment: Bill Engvall
Dancing by PartyQuake Band*