

PROGRAM AT-A-GLANCE

Saturday, October 9

8:00 a.m. to 5:00 p.m.
Convention Registration

Sunday, October 10

7:00 a.m. to 8:00 a.m.
College of Fellows Golf Outing
Continental Breakfast

8:00 a.m. to 1:00 p.m.
College of Fellows Golf Outing
Desert Ridge Faldo Course

8:00 a.m. to 5:00 p.m.
Convention Registration

3:00 p.m. to 4:00 p.m.
College of Fellows Meeting

4:00 p.m. to 5:00 p.m.
Western Coalition Meeting

5:30 p.m. to 6:30 p.m.
Opening General Session

6:30 p.m. to 8:00 p.m.
Meet and Greet Reception

Monday, October 11

7:00 a.m. to 5:00 p.m.
Convention Registration

7:30 a.m. to 9:30 a.m.
HVAC Contractors Forum
Architectural Contractors Forum

7:30 a.m. to 9:30 a.m.
Business Development Sessions
1. *Successful Exit Strategies*
2. *Electrical Safety and Fall Protection*

9:45 a.m. to 11:45 a.m.
Residential Contractors Forum
Industrial Contractors Forum

9:45 a.m. to 11:45 a.m.
Business Development Sessions

1. *The Top 85+ Things That Can Ruin a Chapter Executive's Day*
2. *The Basics of BIM*
3. *NEMI Energy Auditing and Fire Life Safety*

Noon to 1:45 p.m.
Recognition Lunch

2:00 p.m. to 4:00 p.m.
Business Development Sessions

1. *Fraud and Embezzlement*
2. *SMACNA's Reference Manual for Labor Units*
3. *Successful Exit Strategies (Repeat)*
4. *Design to Fabrication—Utilizing BIM*
5. *Feng Shui for Real Life*

5:45 p.m. to 7:00 p.m.
PAC Reception and Silent Auction

7:15 p.m. to 10:00 p.m.
PAC Dinner and Live Auction

Tuesday, October 12

7:00 a.m. to 3:00 p.m.
Convention Registration

7:00 a.m. to 9:00 a.m.
Product Show Continental Breakfast

7:00 a.m. to 11:00 a.m.
Product Show

10:00 a.m. to Noon
Business Development Sessions
1. *Policy, Politics and Construction*
2. *The Recession Revisited—An Update*
3. *Design to Fabrication—Utilizing BIM (Repeat)*

11:00 a.m. to 11:45 a.m.
New Technology Sessions

Noon to 1:30 p.m.
Contractors on Own for Lunch

Noon to 1:30 p.m.
Spouse Lunch

1:30 p.m. to 2:15 p.m.
New Technology Sessions

1:30 p.m. to 3:30 p.m.
Business Development Sessions

1. *Business University and Graduate Program Reunion*
2. *Mentoring and Coaching—A Guide to Growing Managers in Your Company*
3. *The Basics of BIM (Repeat)*

2:30 p.m. to 3:15 p.m.
New Technology Sessions

CHAPTER NIGHT

Wednesday, October 13

7:00 a.m. to 2:00 p.m.
Convention Registration

7:30 a.m. to 8:30 a.m.
CIC Breakfast (CIC Members Only)

8:45 a.m. to 9:00 a.m.
SMACN IFUS Contributor's Meeting

9:00 a.m. to 10:00 a.m.
SMACNA Annual Business Meeting

10:15 a.m. to 11:15 a.m.
Labor Forum

11:30 a.m. to 1:30 p.m.
President's Lunch

2:00 p.m. to 4:00 p.m.
Business Development Sessions
1. *Mentoring and Coaching—A Guide to Growing Managers In Your Company (Repeat)*
2. *The "Whys" and "What Fors" of Geothermal Applications*

6:00 p.m. to 6:45 p.m.
Pre-Dinner Reception

7:00 p.m. to 10:00 p.m.
Dinner and Show

