



**Council of Chapter Representatives
Meeting**
June 2025

Reference Manual for Labor Units Update

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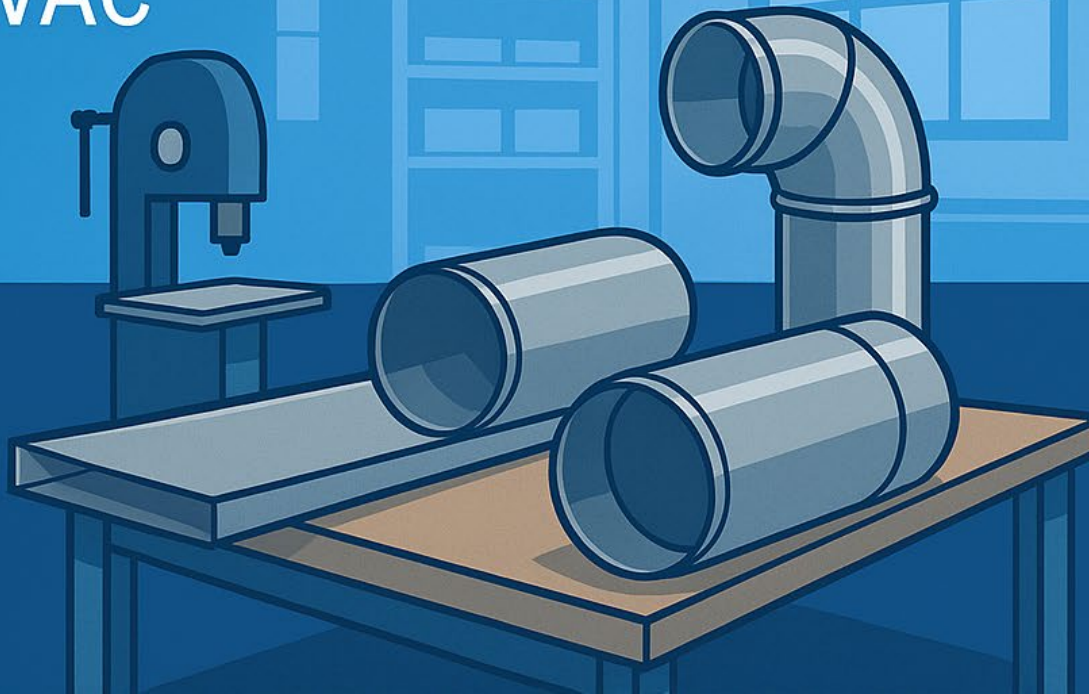
BACKGROUND

- Labor units manual first published 20 years ago



STANDARDIZING LABOR UNITS

Labor units for HVAC
duct fabrication,
construction, and
installation



COMMITTEE REVIEW PROCESS



Year of
meetings



RFP
created



STEEL TOE
CONSULTING

Rewrite of
scope and
proposal



PROGRESS

- Proposal with Steel Toe expected to be signed by meeting time
- Initial discovery call completed; deeper planning meeting scheduled



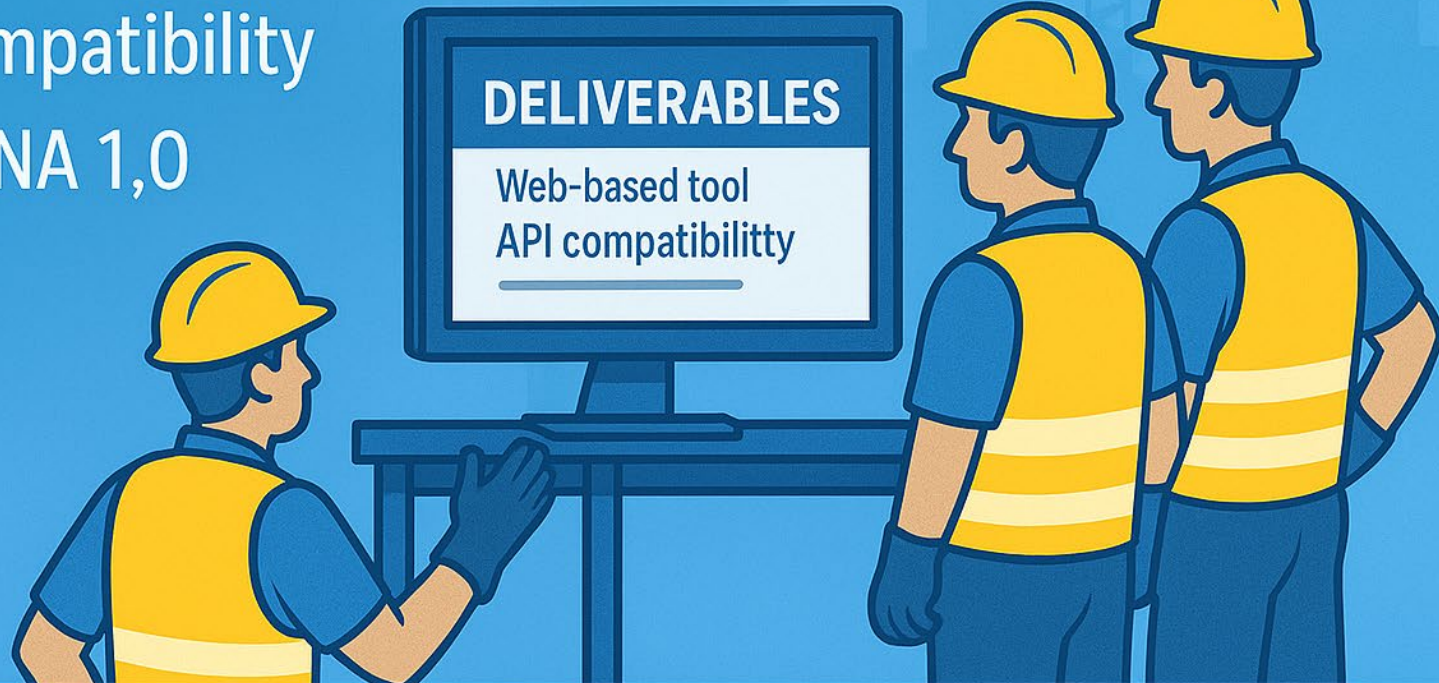
WHAT'S NEXT

- Develop draft
- Committee review
- Finalize content
- Publish new manual



DELIVERABLES

- Web-based tool
- API compatibility
- „SMACNA 1,0



BENEFITS

- Trusted baseline for labor units
- Consistency & professionalism
- Credibility on change orders



ONGOING PROJECT

- Execution phase starting soon
- Year-over-year effort

