



# Membership Fees and Dues

## U.S. and Canadian Regular Membership

**Membership** is available to signatory sheet metal contractors that install, fabricate, manufacture or service HVAC, industrial duct systems, architectural sheet metal applications or sheet metal products.

**Through a Chapter:** If a SMACNA chapter exists in your area, you must apply through that chapter.

**Direct Membership:** Contractors outside chapter jurisdictions may apply directly to SMACNA. Applicants must be signatory to a collective bargaining agreement with SMART union, contribute to the Sheet Metal and Air Conditioning National Industry Fund of the U.S. (SMACN IFUS), and operate in an area not served by a chapter.

## IFUS Dues Overview

Regular U.S. and Canadian contributors must pay monthly dues based on hours worked by all productive employees under sheet metal collective bargaining agreements. These dues are in addition to any initiation and/or annual membership fees.

Contributions to SMACN IFUS may satisfy this obligation—if they cover all relevant sheet metal job classifications. If contributions fall short of SMACNA's required hourly dues or omit certain classifications, the firm must pay the difference or balance directly to SMACNA.

### Maximum Annual Dues

Dues on hours exceeding 300,000 annually per chapter jurisdiction will be refunded if dues are paid on all hours worked. Refunds are issued in the second quarter of the following year.

### Chapter Industry/Promotion Fund

In jurisdictions requiring contributions to a local sheet metal industry or promotion fund, all firms—regardless of chapter membership—must remit the applicable hourly rate monthly for all productive sheet metal hours worked under the collective bargaining agreement.

## State Association Membership

Membership may also be available to statewide trade associations, which are comprised of SMACNA chapters within their state. State Associations serve members at the state level, offering unique benefits and assistance relevant to the area they serve.



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## International Affiliate Membership

Contractor firms from countries other than the United States and Canada are eligible to apply for membership as International Affiliates.

**Through a Chapter:** If a SMACNA chapter exists in your area, you must apply through that chapter.

**Direct Membership:** Contractors outside chapter jurisdictions may apply directly to SMACNA. International Affiliates applying directly must await approval from SMACNA’s Board of Directors before their membership can be finalized.

## Cost Breakdown

(All dollar amounts are in USD unless otherwise specified.)

Member Type	One-Time Initiation Fee	Annual Membership Fee	IFUS Hourly Rate
U.S. (Chapter)	\$0	\$200	\$0.16/hour*
U.S. (Direct)	\$300	\$200	\$0.16/hour*
Canadian (Chapter)	\$0 CAD	\$200 CAD	\$0.06/hour*
Canadian (Direct)	\$300 CAD	\$200 CAD	\$0.06/hour*
State Association	\$0	\$100	N/A
International Affiliate (Chapter)	\$1,000	\$400	N/A
International Affiliate (Direct)	\$0	\$10,000	N/A

\*There is a one cent (\$0.01) per hour increase every three years. The next increase will take effect January 1, 2029. This predictable schedule helps support long-term planning and sustained investment in the industry’s future.

### Questions regarding membership costs?

Please contact the Membership Department via email:  
[membership@smacna.org](mailto:membership@smacna.org)