Summary of Membership Fees and Dues

Directions for determining membership fees & dues

1. Locate the appropriate category and fees in Section I and II below.
2. Add these two figures together.
3. A Regular U.S. or Canadian member should also review Section III on Monthly Membership Dues, Section IV Annual Minimum Membership Dues and Section V on Maximum Annual Dues (see below).

For questions regarding fees and dues, please call the SMACNA Membership Department at [703] 803-2991 or e-mail memberservices@smacna.org.

Section I – Membership Categories and Initiation Fees
[One time fee paid when joining SMACNA.]

- Regular U.S. Member – Through a Chapter $ 0
- Canadian Member – Through a Chapter $ 0
- Regular U.S. Member – Direct to SMACNA $300
- Canadian – Direct to SMACNA $300 [Canadian]
- International Affiliate - Through a Chapter* $1,200 [U.S.]
- International Affiliate* - Direct $1,000 [U.S.]
- Associate Members** $0

*International Affiliate Members are contractors located outside the U.S. and Canada.
**Suppliers are eligible for Associate Member classifications (see below) regardless of their geographical location.

Section II – Annual Membership Fees

- Regular U.S. Member – Through a Chapter or Direct $200
- Canadian Member – Through a Chapter or Direct $200 [Canadian]
- International Affiliate – Through a Chapter $400 [U.S.]
- International Affiliate - Direct $1,500 [U.S.]
- State Association [U.S.] $100

Associate Members
  - Platinum Associate $20,000
  - Gold Associate $15,000
  - Silver Associate $ 7,500

Note: Payment options, including a 10% reduction for early payment, are available for Platinum and Gold Associate Members.
Section III – Monthly membership Dues
[Monthly dues apply only to Regular U.S. and Canadian Members]
In addition to the annual membership fee, regular U.S. and Canadian Members have an obligation to pay monthly dues on hours worked by all productive employees of the member who are covered by the terms of all sheet metal collective bargaining agreements to which the member firm is signatory. A like payment through the Industry Fund of the United States [IFUS] meets this obligation partially or fully if paid on all sheet metal classifications.

In the event the contractual IFUS hourly contribution is less than the SMACNA hourly dues requirement the member firm is obligated to pay the hourly difference directly to SMACNA as dues. In the event the IFUS hourly contribution is not applicable to all classifications of sheet metal workers employed by the member firm, the member firm is obligated to pay the hours dues for classifications not included directly to SMACNA.

Regular U.S. Contractor Members [Through a Chapter or Direct]*
$.12 per hour for all classifications of workers.

Canadian Members [Through a Chapter or Direct]*
$.08 per hour [Canadian] for all classifications of workers.

*see attached 2020-2022 Dues Increase Implementation Schedule

Section IV – Minimum Annual Membership Dues
[Applies only to U.S. Regular Members.]

Minimum Annual Dues Requirement: $300 annually

U.S. Regular Members are required to satisfy a minimum dues amount each year of $300. This dues obligation may be satisfied by any combination of the following methods:

1. $200 per year annual membership fee;
2. Payment of monthly dues to SMACNA;
3. Payments to IFUS;
4. Payment on behalf of the member by the local industry fund or chapter.

Each February, chapters will be invoiced for U.S. Regular Members that in the preceding calendar year did not meet the minimum dues level of $300. If the firm is a Direct SMACNA Member, SMACNA will invoice the member firm. The basis for computing any dues amounts owed will be on dues and membership fees received by SMACNA during the calendar year in question.

The minimum dues requirement will not apply to members that join during a given year.

Section V – Maximum Annual Membership Dues
Dues collected by SMACNA on hours of covered work in excess of 300,000 hours per calendar year will be refunded to eligible firms. Maximum dues [300,000 manhours] will be calculated on a chapter jurisdiction basis; i.e., the 300,000 manhours maximum dues limit will apply to each chapter jurisdiction in which the firm reports manhours. To be eligible for a refund, a firm must remit dues on all hours of covered work, including hours in excess of 300,000 hours, during the calendar year. Refunds will be issued in the second quarter of the following calendar year.

Section VI – Chapter Industry and/or Promotion Fund
Chapters located in an area where firms are a party to a collective bargaining agreement requiring contributions to a local sheet metal industry and/or promotion fund, shall be required to remit monthly the applicable hourly rate for all hours worked by all productive sheet metal employees in those firms bound by the terms of said collective bargaining agreement, whether the firms are chapter members or not.

Sheet Metal & Air Conditioning Contractors’ National Association, Inc.
*2020 – 2022 Dues Increase Implementation Schedule*

The schedule for the increase is as follows:

For US firms/chapters:

- If your CBA next expires or you have a wage reopener in 2020, begin paying an additional penny (13¢ total) on the 2020 anniversary date of your CBA and add a penny on the anniversary date each year thereafter until dues/IFUS contribution totals 15¢/hour in 2022.
- If your CBA next expires or you have a wage reopener in 2021, begin paying an additional 2¢ (14¢ total) on the 2021 anniversary date of your CBA and add a penny on the anniversary date in 2022 so that dues/IFUS contribution totals 15¢/hour in 2022.
- If your CBA expires or you have a wage reopener in 2022 or later, begin paying an additional 3¢ (15¢ total) on the 2022 anniversary date of your CBA.

For Canadian firms/chapters:

- If your CBA next expires or you have a wage reopener in 2020, begin paying an additional penny (6¢ total - Canadian) on the 2020 anniversary date of your CBA.
- If your CBA next expires or you have a wage reopener in 2021, begin paying an additional penny (6¢ total - Canadian) on the 2021 anniversary date of your CBA.
- If your CBA expires or you have a wage reopener in 2022 or later, begin paying an additional penny (6¢ total - Canadian) on the 2022 anniversary date of your CBA.